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Washington, D.C. 20250

Background information--relationships among characteristics used as standard cross

	Commu	ınity si	Ho	memaker'	's edu	
Respondent characteristics	Metro areas 1 million and over	Other	Nonmetro	Grammar school or less	Some high school	Hi _l sche grade
				Percent		
U.S. total	38	41	21	17	17	3
Community size:						
Metro areas1	100			12	15	4
million and over	1,77	100		18	16	39
Other metro Nonmetro			100	24	22	3
Homemaker's education:						
Grammar school or loss	27	43	30	100		
Some high school	33	40	27	-	100	
High school graduate	41	39	20			10
Some college or more	4.3	43	14			
Region:	4.0	4.7		17	14	
Northeast	48	43	9	16	16	4
North Central	38	36	26	17	18	41
South	23	48	29	22	19 13	3 3
West	52	34	14	10	13	3
Homemaker's ago:		40	2.4	A	16	4
Under 25	36	40	24	4 3	18 16	4
25-34	41	42	17 19	3 12	13	4
35-44	41 38	40 43	19 19	20	18	3
45-64	28	41	31	20 41	19	i
65 and over	28	વા	31	-11	1.0	•
Family income:			72	7.6	27	2
Under \$6,000	26	42	32	36	23 19	2
\$6,000-\$9,999	34	43	23	16.	16	4
\$10,000-\$14,999	12	42	16	7 [*] 3	8	3
\$15,000 and over	52	38	10	ა	o	
Family sizo:		41	2.2	24	17	7
1-2 members	36	41	23 18	13	17	7
3 members	37	45	1.9	1 2	1/	-

4 members

5 or more members

Have children under 20

Family composition:

Adults only

^{1/} Percentages may add to loss than 100% because some characteristics were not ascertained for some respondents.

tomatoes indicated there was nothing they product.

Consumer reactions to eight new vege were explored. Only two items--tomato we prompted more than 50 percent of the resp willingness to try them. Slightly less that said they would try quick-cooking frozen puffed potato slices, and frozen bean sall shown in explosion-puffed celery, explosion in the said they would try quick-cooking frozen puffed potato slices, and frozen bean sall shown in explosion-puffed celery, explosion in the said the powder.

PREFERENCES, U AND BUYING PI FOR SELECTED VEGETABLES:

Jon Weimer Patricia Stevens

A Nationwide S

INTRODUCTION

This study of consumers' opinions about select was undertaken for use in planning programs of restand information for the mutual benefit of the consequences.

makers in August 1972. These homemakers were from

Findings are based on personal interviews with

of private households in both rural and urban areas States, excluding Alaska and Hawaii. Respondents entirely by area probability sampling procedures. respondent was defined as the household member who which foods are to be bought for the household's us definition permitted some male respondents to be is study. For reporting convenience, however, the teand "consumers" are used to refer to all respondent "household" and "family" are used interchangeably. description of the sampling procedures is presented

In interpreting the results of this study, as where a sample is interviewed rather than the total the findings are subject to error. Sampling reliable discussed in the appendix.

The data are subject also to errors in respons

appendix.

Some homemakers may have erred in reporting from methey had used certain vegetables and, if so, the fand when a homemaker said she served a particular recertain number of times, she was describing what sto be her usual practice, even though factors such availability may occasionally alter this habit. He this study was not intended to provide consumption rather to gather data about attitudes and impression have toward selected vegetables, the statements we given.

to the percentages for the entire category. only highlights are presented in such tables. account for percentages on some tables adding percent and for subcategories adding to more shown for the entire category. All percentag total sample of 2,600 except as noted.

The discussion focuses on those results contribute most to an understanding of homema selected vegetables. Data are discussed with demographic characteristics when results indi differences or slight differences where large been expected. References in parentheses are questions in the questionnaire and to the tab summarize answers. Tabulations of the questi appendix following the description of the sam questions are shown in tabular form.)

PERCEIVED IMPORTANCE OF VEGETABLES VERSUS

To gage consumers' perceived importance to other food types in their family's daily d were given a card showing a 7-point scale and each food type. The scale was marked 7 for " one end and 1 for "Not at all important" at t numbers in between. As the following tabulat apparent most consumers view vegetables, in g important dietary component. Approximately 6 rated vegetables as very important. Among th rated, only meat was rated by more respondent 8 in 10 homemakers) as being very important i daily diet

daily diet.			-	
•			<u>F</u>	ood ty
	Bread	Meat	Potatoes	Veget
				Percen
1-Not at all				
important	5	*	8	*
2 –	5	*	9	1.
2- 3-	9	1	1.3	1
4 - 5 -	16	2	21	5
5-	14	6	17	9
6-	10	12	11	20
7-Very important	41	78	21	64

^{*}Less than 1 percent.

Frequency of Use

Homemakers were presented a card listing six of referred to how often they served vegetables. For selected vegetables, respondents were asked to pick that came closest to telling how often they served in the 12 months immediately prior to interviewing.

Frequency of Serving Statements

Haven't served in past 12 months
Less than once a month
About once a month
2 to 3 times a month
Once a week
2 times a week or more

Tomatoes, lettuce (or escarole), green beans, corn, white onions, and green peas were the most frequently served at least 2 month by over 75 percent of the sample respondents frequently served vegetables, tomatoes, lettuce, when and white onions were reported served 2 times a week over 50 percent of the homemakers.

Celery, cucumbers, carrots, cabbage (or sauering green peppers were reported served at least 2 to 3 or more by approximately 5 to 7 homemakers in 10; if 3 in 10 homemakers said that they served these veget minimum of 2 time a week.

Some vegetables were served either infrequents a month or less--or not at all. Beets, spinach, laradishes, squash, asparagus, broccoli, and sweet ported as either served infrequently or not at almonths prior to interviewing by 6 to 7 homemakers and all flower, Brussels sprouts, turnips, black-eyed and eggplant were reported either served infrequent all by 8 to 9 homemakers in 10. In the case of egg and black-eyed peas, the predominant response of hot that they had not served these particular vegetable the 12-month period prior to interviewing.

Reasons for Reported Frequency of Serving Vegetable

Questions were asked of homemakers to obtain to for serving or not serving selected vegetables. A technique lightened the burden of the respondent so though a homemaker had indicated earlier how frequents.

or not serving only 13 of the 26. Each color-co the questionnaire--blue and white--surveyed a di 13 vegetables.

White

Asparagus

Braccoli

Blue

Beets

Black-ev

Cabbage or sauerkraut	Brussels
Cauliflower	Carrots
Corn	Celery
Eggplant	Cucumber
Green beans (snap, string, pole)	Green pe
Green peas	Lettuce
Lima beans	Okra
Spinach	Radishes
Squash	Sweet po
Tomatoes	Turnips
White onions	White po
For each vegetable that a homemaker	r was ask
her reasons for reported frequency of so	

for serving a particular vegetable infrequently Frequent serving was considered serving a vegeta a month or more, and infrequent serving was cons vegetable less often than 2 to 3 times a month. Each respondent was asked to relate those r applicable, why she served a particular vegetabl

card consisting of two columns of statements. O possible reasons a homemaker had for serving a p frequently; the other column, possible reasons s

infrequently, or not at all. In every case, the informed that the statements in both columns wer as representing some or all household members' i

Vegetables Served Frequently

For purposes of clarity and emphasis, the a given by homemakers for serving vegetables frequency only for those vegetables that more than one-hall sample of respondents said they served at least

month. Those vegetables are: Cabbage Green Carrots Green

> Celery Lettu Corn Tomate Cucumbers

> White Green beans White

the homemakers who were asked to give reasons for s these 12 vegetables frequently reported that taste tant factor. Although there was some variation amo frequently served vegetables, other reasons cited f frequency of serving were "easy to prepare," "can b number of different ways," "high in vitamins, miner "don't get tired of it."

"Like color," "can buy desired amount," "avail form at local stores," "easy to digest," "like text cost" were statements cited by less than 21 percent makers who were asked to give reasons for serving a 12 vegetables frequently. "Low in calories" was a for frequent serving of lettuce (or escarole) and capproximately 3 in 10 of those homemakers who were reasons for serving these two vegetables frequently this factor was not cited for any of the other freq vegetables by more than 23 percent of the homemaker

Vegetables Served Infrequently

10 homemakers).

Again, for purposes of clarity and emphasis, a the reasons given by homemakers for serving vegetable or not at all is discussed only for those vegetable than one-half of the total sample of respondents in did not serve at least 2 to 3 times a month. Those are:

Asparagus Lima beans
Beets Okra
Black-eyed peas Radishes
Broccoli Spinach
Brussels sprouts Squash
Cauliflower Sweet potat
Eggplant Turnips

For 12 of these 14 vegetables, the reason give respondents who were asked why they served any of the infrequently was "dislike taste." With radishes, but taste and "not easy to digest" were reasons report often for not serving this vegetable more often (by 3 in 10 homemakers). With asparagus, "high cost," dislike of taste, was mentioned by more homemakers for not serving this vegetable more often (by approximately appr

For 8 of these 14 vegetables (beets, black-eye Brussels sprouts, lima beans, spinach, squash, and tired of" was the reason, next to dislike of taste,

High cost was second to dislike of tast er more often. With eggplant, "not eas dislike of taste for infrequent serving the second most cited reason by homemak taste, for not serving sweet potatocs may available in desired form at local stormost often, other than dislike of taste

respondents gave for not serving these

Vegetables Not Served

sample of respondents indicated they di 3 times a month. These vegetables, of vegetables discussed earlier when exami serving. Of those respondents who were not serving any of these vegetables, the taste" was the predominant reason for earlier was the predominant reason for earlier to and beets in particular, diffrequently given response by those home give their reasons for not serving any

ing vegetables in the 12 months prior to only for those vegetables which more the

An analysis of the reasons given b

"No experience with product" was a response that, next to dislike of taste makers for not serving black-eyed peas expected, the respondents giving this respondents were primarily from geog South (no tabulations shown). Difficul

relatively frequent reason, next to dis those homemakers who were asked why the

(approximately 9 in 10 homemakers).

Overall, taste was the most import selected vegetables frequently, infrequent them at all. It is apparent that homembles which they or members of their fam

Form Usually Bought

tasty.

Respondents were asked to specify canned, or dried-they generally bought the 12-month period prior to interviews

list of 26 selected vegetables were elisince they generally are not available. Some respondents indicated that they provided that they provided the selected vegetables were elisible.

The following tabulation shows percentages o who bought each form of the vegetables listed. (lines show the highest percentages for each form. ages refer only to those respondents who bought tall. Thus, while 94 percent of those homemakers eggplant purchased it in a fresh rather than a pr must be noted that only about one-third of the to reported purchasing eggplant at all. (See append

	Fresh	Canned	Froz
	فين ونيو فين البي ونيو	<u>Per</u>	cent-
White potatoes	J94 J	1	2
Eggplant	94	*	2
Carrots	91	6	3
White onions	91	2	1
Turnips	91	3	5
Squash	86	2	12
Tomatoes	85	26	*
Cauliflower	67	1	33
Sweet potatoes	65	34	2
Beets	17'	J8 3 J	1
Green peas	11	61	31
Corn	35	53	18
Green beans	36	51	19
Asparagus	33	4 9	20
Spinach	2 5	4 5	20
Lima beans	9	38	38
Brussels sprouts	27	2	71
Broccoli	33	3	66
Black-eyed peas	1.5	36	14

^{*}Less than 1 percent.

Over 80 percent of those homemakers who had potatoes, eggplant, carrots, white onions, turnip tomatoes in the 12-month period prior to intervie generally purchasing fresh rather than processed vegetables. Cauliflower and sweet potatoes were often in fresh than in processed form by about tw those homemakers who reported buying these two ve

Those vegetables which were reported purchase form more frequently than in fresh, frozen, or dribeets, green peas, corn, green beans, asparagus, addition, sweet potatoes and tomatoes were reported canned form by virtually all those homemakers who them in fresh form. Lima beans were reported pure equally often in both frozen and canned forms.

listed which were generally bought from ther form. The majority of homemakes vegetables in frozen form had bought peas were reported purchased more free some other form (38 percent); however of homemakers reported buying black-equivalent (36 percent).

Appeal of Specific Vegetables to Othe

Homemakers were asked to indicate member in their households (2 years of liked or disliked. The data reflect about what vegetables they believe mentaked or disliked. (Each individual not asked to express his or her prefest must also be emphasized that the horespond only to those vegetables that household liked or disliked. It is pospecific vegetable might not be partially member of a household.

It appears that white potatoes a liked by about three-quarters of all only two of the listed vegetables wit Lettuce and green beans are liked by adult members of the household and by younger members (ages 2-19). Tomatoe about 80 percent of the adults and by younger members.

Of the 26 selected vegetables, 2 more often by adults in the family th Carrots, celery, corn, cucumbers, and particularly liked by about comparably ounger members of the family househo the preferences of the boys (2-19 yea appreciably from the preferences of g

Approximately 5 in 10 of the you were reported to particularly dislike eggplant, and turnips. Cauliflower, okra were cited as the second most di younger members (approximately 4 in 1 turnips were disliked the most by adu 4 in 10).

Homemakers were asked to indicate which of th vegetables, if any, they had used in salads in the prior to interviewing. Homemakers were also asked vegetables, in addition to those they already used think could be used in salads.

As the following tabulation shows, the vegeta frequently mentioned by homemakers as heing ι

most treductry mentioned by no	
were tomatoes and lettuce (by	approximately 9 in 1
celery (by approximately 8 in 1	10); cucumbers (by a
7 in 10); cabbage, carrots, gr	een peppers, white
radishes (by approximately 6 in	n 1.0).
	,
	Used in salads
	Percent

7 in 10); cabbage, carrots radishes (by approximately	
	Used in salads
	Percen
Asparagus	10
Beets	17
Broccoli	2
Brussels sprouts	1.

55 Cabhage or sauerkraut 64 Carrots 1.2 Cauliflower 76 Celery

3 73 Eggplant 1 * Black-eved peas

Corn Cucumbers 13 Green peas 56 Green peppers 8 Spinach 93 Lettuce or escarole

Green beans (snap, string, pole) Radishes Squash Sweet potatoes Tomatoes Turnips

Lima beans

White onions

White potatoes

Okra

*Less than 1 percent.

2

1

64

43

20

58

2

1

92

These frequently mentioned vegetables homemakers who had a higher educational lev came from family households possessing a hiexception of cauliflower, they were also us makers in households with children.

Beets and green beans were cited most 3 in 10 homemakers) as vegetables that coulalthough these homemakers did not use them

Use of Vegetables in New Recipes

Homemakers were asked to indicate which they had used in new recipes in the 12 month viewing. They were also asked to indicate which they would be interested in having no

Less than half of the respondents (48 used any of these vegetables in a new reciperiod. The vegetables used in new reciperion of homemakers were cabbage (or sauerk and tomatoes (14 percent each); white onion beans (12 percent); and carrots, celery, and (11 percent each).

Only 57 percent of the respondents in any vegetables for which they would like to Those vegetables for which the largest propindicated a desire for new recipes were ca and white potatoes (16 percent each), gree and tomatoes and corn (14 percent each).

PERCEPTION OF DIFFERENT FORMS

Qualities Which Differentiate Among Forms

The survey attempted to uncover consuthe different forms in which vegetables coasked to indicate their opinions by select descriptive phrases they associated with evegetables--fresh, canned, and frozen.

The basis of this aided-recall techni descriptive phrases--stated both favorably might apply to these forms. Respondents we many or as few as they wished. Failure to statement did not necessarily mean that re

favorable. Tastes good Does not taste go

High cost per ser

Not a good value

90

Too much waste Do not look appet

Not sure of good Sure of good quality Usually available in stores Usually not avail Easy to prepare Not easy to prepa High in vitamins and minerals Low in vitamins a

Low cost per serving

Good value for the money

Look appetizing at mealtime

Not too much waste

Tastes good

Easy to store Not easy to store Keeps well before cooking Does not keep wel

Texture good Texture not good Appealing color Color not appeali Can use in many different ways Cannot use in man

As seen in the following tabulation, homemake certain favorable characteristics with fresh veget they did with frozen or canned forms: Fresh

High in vitamins and minerals	72
Look appetizing at mealtime	65
Can use in many different ways	60
Appealing color	5 7
Usually available in stores	
(when in season for fresh)	56
Sure of good quality	49
Texture good	46
The positive attributes associated with	fresh
relating to vitamin and mineral content, use	in ma

tional level, those residing in households with hi and those homemakers who resided in households con Relative to the other forms of vegetables, th

ways, availability in stores, and texture were cit by younger homemakers, those homemakers who had a

attributes that homemakers associated more with fr than with the other forms were:

Not easy to store Does not keep well before cooking Too much waste

Not easy to prepare

None of these negative attributes asso vegetables were cited by more than 20 perce

As seen in the following tabulation, e of preparation, keeping well before cooking money, and low cost per serving were favora homemakers associated more with canned vege either fresh or frozen vegetables.

Ca

Except for ease of storage, all of the associated more with canned vegetables were homemakers who had a higher education. East

Easy to store Easy to prepare Keeps well before cooking Good value for the money Low cost per serving

keeping well before cooking were also menti homemakers residing in higher income housel in households containing children. The negative attributes that consumers

canned vegetables than with the other forms

Not sure of good quality Texture not good Does not taste good Color not appealing Low in vitamins and minerals

Unsureness of quality was the negative most frequently for canned vegetables (21 other negative attributes associated more

Do not look appetizing at mealtime

vegetables were cited by less than 20 perc

favorable attribute for frozen vegetables as oppos and 25 percent for canned and fresh forms, respect phrases "easy to prepare," "tastes good," "keeps w cooking," and "easy to store," however, were cited 50 percent of the homemakers as being applicable t vegetables. "High cost per serving" was the prima attribute that homemakers associated more with fro (31 percent) than with either fresh (21 percent) opercent) vegetables.

PROBLEMS WITH SPECIFIC VEGETABLES AND F

Thirty-two percent of the respondents reported time within the 12-month period prior to interview bought fresh, frozen, or canned vegetables that we ry. Fifty-seven percent of those who purchased vegwere unsatisfactory in some way encountered problem twice within this 12-month period.

(Que

A much larger proportion of those homemakers satisfactory vegetables encountered problems with rather than with frozen or canned forms. Of those problems with vegetables, 80 percent indicated provegetables, compared with 50 percent who found provarieties and 30 percent who experienced problems vegetables (tabulations not shown).

The primary problems encountered with fresh vertices to texture (for example, mushy, soft), being spoil tasteless. Tomatoes, lettuce, and potatoes were to bles with which more homemakers had experienced prencountered with canned vegetables related to tast "tinny taste"), texture (tough, hard), and the congreen beans, and green peas were the canned vegetamore homemakers encountered problems. The complaindirected at purchased frozen vegetables were that

tasteless, tough, hard, or too dry (no tabulations

DESIRED LABELING FOR CANNED AND FROZEN VEGETABLES

Respondents were given a list of items which on the labels of processed vegetables and were ask should be included on the label, which items they and which items are not usually included.

Brand name 87 Cooking directions 59
Cooking directions
Cooking directions
Calarias ner Servilla
U.S. grades 67
n. ahala cliced.
Style whole, sliced,
diced, etc.
Net weight of concents
List of kinds and amounts
of nutrients 52
Recipes of Serving Ideas
ingredients
Date after which product is
not to be sold 85

Of these items, "list of kinds and a "recipes or serving ideas" were mentioned of respondents (52 and 47 percent, respectively believe should be on labels of froze "Brand name" and "date after which product were cited by the largest number of respectively) as items they believe should processed vegetables.

The younger homemakers seemed more of as cooking directions, calories per servilist of kinds and amounts of nutrients, if after which product is not to be sold should be sold and frozen vegetables. concern was evidenced by homemakers with level, homemakers in households possessing homemakers with families including child:

Virtually all respondents (at least labels usually included brand name, style indication of net weight of contents of percent of the respondents reported that usually list the ingredients, and 82 perindicated that cooking directions are usuables.

The calories per serving and the da is not to be sold were items cited by a as being desirable on labels, but not u processed vegetables.

The items usually looked for on lab vegetables were primarily those which re

iption of the Ideal Tomato Juice

The majority of respondents felt that the tomato ju ct currently on the market was "ideal" with respect in content, appearance, and calorie content.

PERCEPTION OF PROCESSED TOMATO PRODUCTS

Over three-quarters of the respondents reported ser o juice in the 12-month period prior to interviewin

s serving tomato juice tended to be above 24 but be

of age, and tended to be in households with a high (Que Each homemaker in the sample, regardless of whether

d tomato juice, was asked to select from sets of mu sive characteristics those which best described the

o juice for her family. Major findings on four que ibed below. (See page 16 for summary table.) In response to a question about the ideal form of t , a majority of the respondents (91 percent) said t

should be ready to serve. Tomato juice in either ntrated or instant powder form to which water must ally did not appeal to the homemakers. (Que In Content

Slightly more than half of the homemakers said that

o juice for their family should contain the same amo ins as the present product on the market; slightly

of the homemakers felt that the ideal tomato juice in an added amount of vitamins, enough to supply a o ins needs in an 8-ounce glass.

(Que rance

A large majority of the homemakers (87 percent) tho resent appearance of tomato juice was preferable to that would be red in color but clear, like cranber

(Que

Calorie Content

Seventy-one percent of the homemakers thoughtomato juice for their family should contain the calories as the product currently on the market. of the respondents thought that the ideal tomato contain fewer calories than the product now on the smaller proportion (8 percent) of the respondent tomato juice should contain more calories than docurrently on the market.

Summary of Questions 14b-e

The ideal tomato juice for my family should--

Be in this form:

Ready to serve -- no need to add water Frozen concentrate -- just add water Instant powder -- just add water

Contain:

The same amount of vitamins contained in the product on the market now An added amount of vitamins to supply a day's vitamin needs in an 8-ounce glass

Appear:

Red in color, but <u>not</u> clear -- like the product on the market now Red in color, but clear -- like cranberry juice

Contain:

The same amount of calories contained in the product on the market now Fewer calories than in the product on the market now More calories than in the product on the market now

Responses to these questions did not differ between those homemakers who had served tomato j homemakers who had not served tomato juice to th the 12-month period prior to interviewing.

Perception of Canned Tomatoes

Seventy-seven percent of all homemakers sampurchasing canned tomatoes (whole or stewed) in

age did not tend to purchase canned tomatoes as m makers who were between 25 and 64. Purchase of c was more characteristic of homemakers with higher and of homemakers with a higher educational level

Of those homemakers who did not report purchatomatoes, almost half (47 percent) said the reasonwas that they can or freeze their own tomatoes. So of those homemakers who had not purchased canned that they preferred to use fresh tomatoes and 15 punfavorable taste aspects associated with canned to

canned tomatoes, the major reason stated for purch rather than fresh tomatoes related to convenience prepare" being the major convenience factor cited

For 52 percent of those homemakers who report

mentioned relatively frequently by respondents for tomatoes rather than fresh tomatoes were "use for or dishes" (39 percent) and "cheaper than fresh to percent).

When homemakers who had purchased canned tomat what, if anything, they "didn't like so well" about

toes, the majority (68 percent) indicated that the they disliked about this product. The most freque that purchasers had about canned tomatoes were relable taste (12 percent), waste material in cans (6 cans containing too much juice or water--not enough percent).

Frequency of Use

members.

Canned tomatoes were served frequently by the who purchased them at all. Of those homemakers reserved canned tomatoes, only 10 percent said they product less than once a month; another 15 percent ents reported serving canned tomatoes about once remainder of these homemakers reported serving calleast twice a month. Serving canned tomatoes at a month was more characteristic of homemakers 25 tolder and of homemakers residing in households with

Homemakers who reported purchasing call-month period prior to interviewing were product was used in their households. The informed they could cite as many ways as to 10 of these homemakers said they used cannot soups. About 6 in 10 of these respondents tonatoes in casseroles, sauces, and meat 1 was reported by approximately 5 in 10 home canned tomatoes in salads and for snacks we 2 in 10. Each of these different ways of was cited more often by those homemakers we 2 times a week or more.

Ways Used Most Often

most often. Nineteen percent of these rescanned tomatoes most often for soups, 17 plopercent each for casseroles and as side percent of these homemakers stated using coften for either meat loaf, salads, or snatomatoes for sauces most often was more characters with some high school education or an income of \$6,000 and above, and homemaker canned tomatoes in soups most often was homemakers with grammar school or less educollege-educated homemakers, and more characters than \$6,000 income. Older homematended to use canned tomatoes more often it dish while homemakers less than 65 years of use this product more often in casseroles.

Homemakers who purchased canned tomat what one way this product was used most of 10 of these homemakers said they used cann

After indicating in what one way they most often, homemakers were asked what proused in place of canned tomatoes for that following table, tomato sauce is used as a tomatoes more often than any other tomato

Tomato sauce	43
Tomato paste	31
Fresh tomatoes	26
Tomato soup	23
Tomato juice	22
Tomato puree	18
Instant sauce mix	3
Other products	1

NEW PRODUCT CONCEPTS

This study explored consumer reactions to eight concepts. A split-sample technique lightened the brespondents; that is, each respondent considered eight product concepts. Each color-coded version of naire--blue and white--surveyed a different set of

White

Instant bean dip powder

Explosion-puffed celery

Frozen bean salad

Quick-cooking frozen pinto beans

concepts:

<u>Β1</u> ι

Explosion-puffe

Explosion-puffe

Tomato wedges

Tomato powder

Percent

After reading a description of a new product, were asked the following questions:

a. If this product was available would you to

- b. Why doesn't this product appeal to you?

 to Q.a)

 c. What is it about this product idea that ap
- c. What is it about this product idea that a you? (If "Yes" to Q.a)
 d. How sure are you that you would try it?
- Q.a)
 e. Assuming the product is satisfactory, do y
 would use it regularly or just once in a
 (If "Yes" to Q.a)

Two additional questions were asked with r concept of instant bean dip powder:

- f. If it would not change the taste, would be powder be fortified with protein purposes or not? (If "Yes" to Q.a)
- g. Would you prefer the bean powder to be unseasoned? (If "Yes" to Q.a)

One additional question was asked with regbean salad concept:

f. Would you prefer that salad dressing b bean salad or not? (If "Yes" to Q.a)

The data reported simply represent homemak new product concepts. Since little or no attem form the respondents how these products might be priced, it would be misleading to conclude that of interest reflect any firm intent to purchase It must also be noted that some of these productified in this report as being "new," may not he foreign to some of the homemakers. For example interviewing, tomato wedges had been introduced the country, as had explosion-puffed products to

Relative Interest in New Product Concepts

As shown in the following tabulation, only new product concepts—tomato wedges and tomato more than 50 percent of the respondents to stat be willing to try these products. A little les homemakers indicated their receptiveness to qui pinto beans, explosion—puffed potato slices, an less interest was shown in explosion—puffed cel puffed carrots, and instant bean dip powder.

"If this product was available would you t

Wo

Tomato wedges
Tomato powder
Quick-cooking frozen pinto beans
Explosion-puffed potato slices
Frozen bean salad
Explosion-puffed celery
Explosion-puffed carrots
Instant bean dip powder

(Questions 10a,



they were satisfactory, again the two tomato produ be the more desirable new products to homemakers. table shows the responses to these questions: Would Try

		How		
	Abso- lutely	A little doubtful	No answer	Regularly
		 	Perce	<u>n t</u>
Frozen pinto				

16

٦9

18

19

12

"Take 10-12 minutes to cook; can be used for

1

1

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Ω

1

1

2

1

36

28

27

41

38

40

50 34 14 Explosion-

47

49

45

52

48

beans

Instant bean dip

powder

puffed potato

slices

Explosionpuffed

carrots

Explosionpuffed

celery

wedges

powder

Tomato

Tomato

Frozen bean salad

31

33

35

31

31

46

42

51 16 44 8

Quick-Cooking Frozen Pinto Beans The description of quick-cooking frozen pinto to the respondent on a card read:

53 63

bean casseroles, bean salads; cost and nutrit comparable to equal amount of canned beans."

Slightly less than half of the respondents product were available, they would try it. less to homemakers living in the Northeast of the country.

The major reason given by homemakers trying quick-cooking frozen pinto beans re (70 percent). "Quick to prepare" was the most often. Other comparatively frequent homemakers who were willing to try this probe used for a specific dish or dishes (23 be nutritious (20 percent), that it would (18 percent), and that it would be a versabeing used in many ways (16 percent).

Of those homemakers who stated they we try the frozen pinto beans, lack of interestemmed primarily from the fact that these that they or their family members liked or percent). Sixteen percent of the homemake beans in general, and 14 percent did not in

Instant Bean Dip Powder

"By adding various amounts of water, dip, refried beans, and bean soup."

About 3 in 10 homemakers said they we powder if it were available. The concept makers in households with children. Homemakers in households with children. Homemakers in clined were homemakers from other geographic regents who said they would try this product they would prefer that the bean dip powde protein; two-thirds of these homemakers withis product said they would prefer that seasoned.

Approximately 6 in 10 of the homemakery instant bean dip powder mentioned that reason they would try it; specifically, "easy to prepare" were the convenience fathoother key attribute mentioned by those would try the product was that the bean papecific dish or dishes" (44 percent).

like or use powdered foods and preferred other form products. Concern about the taste of this product 19 nercent of the homemakers who would not try inst powder.

and bean soup. One-fourth of these respondents sai

Frozen Bean Salad

"Ready-to-eat when thawed; contains 6 varieties --red, garbanzo (chick), small white, kidney, lima."

Approximately 4 in 10 homemakers said they wou bean salad if it were available. The concept of fr salad appealed somewhat more to the higher educated About 6 in 10 of the homemakers who said they would product stated that they would prefer salad dressing cluded in the bean salad.

(Qi

The prime attribute of frozen bean salad, acco respondents who said they would try it, was its corpercent); being "quick to prepare" and "easy to pre cited as the main convenience factors. Approximate

the homemakers liked or use the variety of beans de salad; about one-fourth of the respondents mentione

About 2 in 10 of those homemakers who said the this product declared that they did not like so man beans being mixed together. "Don't like or use par

mentioned" and "don't like bean salads" were reason 16 percent of the homemakers for not wanting to try Unacceptable taste was a factor mentioned by 14 per respondents.

Explosion-Puffed Products

puffed process read:

"like bean salad."

For each of the three explosion-puffed product description of the explosion-puffed process precede tion of the product itself. The description of th Explosion-Puffed Potato Slices -- The descri

"Pleasing, plump appearance; can be upieces or for salad."

The concept of explosion-puffed potatal almost half (49 percent) of the homemakers cant differences on this point among the value of the sample studied.

According to homemakers who said they puffed potato slices, convenience would be doing so (85 percent). Particularly, home product would be quick and easy to prepare

About one-third of the respondents what try explosion-puffed potato slices said the vegetables--prefer fresh for cooking." All homemakers indicated that they would not product acceptable. Other reasons mention frequency for unwillingness to try this promakers did not think that the potato slice nor did they like or use dehydrated forms each).

Explosion-Puffed Carrots--The description

"With addition of water, pieces reserproduct in color, flavor, and textur

About one-third of the homemakers sa explosion-puffed carrots. No significant among the various socioeconomic subgroups

Respondents who said they would try cited convenience as the product's major "Quick to prepare" and "easy to prepare" factors mentioned most often. "Like to t

Unfavorable comments concerning taste, and preusing fresh vegetables, were the predominant reasons those homemakers who would not try explosion-puffed (about one-third of the homemakers for each of these Seventeen percent of the homemakers stated they "don't

dehydrated foods--prefer other form."

Explosion-Puffed Celery--The description for the cel

"With addition of water, pieces resemble the or product in color, flavor, and texture; in the they are crisp and could be used as a snack."

Almost 4 in 10 homemakers said they would try opuffed celery if it were available. There were no edifferences on this point among the various socioecof the sample studied.

attributed their interest primarily to convenience apercent). "Quick to prepare" and "easy to prepare" convenience factors mentioned. "Would be a good snaby 15 percent of the homemakers who said they would try this product.

The major objections raised by homemakers who said they would be a good snaby 15 percent of the homemakers who said they would try this product.

Homemakers who said they would buy explosion-pu

not be willing to try explosion-puffed celery were to preferred to use fresh vegetables (30 percent), unace (20 percent), and dislike or nonuse of dehydrated focent).

Tomato Wedges

"Canned; easy to use for salads; taste similar tomatoes; cost about 30-35¢ for a pound can."

Fifty-seven percent of the homemakers said they tomato wedges if they were available. Significant among the various socioeconomic subgroups of the sawere not found with regard to willingness to try the

Approximately 4 in 10 of the homematry tomato wedges cited convenience as tof the homemakers thought they would fin wedges acceptable. Other relatively fre

homemakers who would try tomato wedges w round in stores--could use when fresh no "would not be too expensive--would be ch "could be used in salads" (23 percent).

Preference for using fresh tomatoes taste were each reasons given by approxing homemakers who indicated they would not regard to taste, respondents expressed swedges would not taste as good as fresh

Tomato Powder

"Will dissolve in water to make tom sauce, or tomato juice, depending u

Slightly more than one-half (51 per

stated they would be willing to try toma concept appealed to homemakers with some above, homemakers below the age of 65, h and homemakers residing in households wimembers. This product had less appeal t Northeast region of the country than els

Convenience would be the prime attr powder, according to homemakers who said percent); ease of storage and ease of pr frequently cited convenience factors. A respondents said that they thought tomat versatile product and could be used in m

Approximately one-fourth of the hom not buy tomato powder stated that they "foods--prefer other forms." Nineteen pe

who said they would not try tomato powde taste of this product, while 18 percent saw "no need for this type of product -- s product."

The inclusion of the three concepts based on tuffed process allowed, in part, a measure of the a rocess itself as well as the appeal of the specifi he higher appeal of the potato slices as opposed nd carrots appears to indicate that the reaction totally negative but may rather be perpropriate or desirable for certain vegetables only he concept of potatoes in an easy and quick-to-presents.

ot new.

Sampling Rellability

The extent to which sample results may figures for the population depends on a number of these are the size of the sample and survey percentages. The size of sampling faffected by the way in which PSU's are defined with a widely scattered the sample is. The pottese chance sampling fluctuations are estimates in the table below:

	Ар	proxima	te cor
	Total sample	<u>Si</u> :	ze of
For percentages around:	2,600	1,000	800
			<u>P</u> e
50 40-60 30-70 20-80 10-90	2.71 2.67 2.50 2.17 1.63	4.37 4.29 4.00 3.49 2.63	4.90 4.78 4.49 3.92 3.94

1/ 2 standard errors.

The chances are approximately 95 in 10 does not vary, plus or minus, by more than from the result that would have been obtain cedures been used to interview all homemake for example, 52 percent of all homemakers is they thought a list of kinds and amounts of on the labels of canned and frozen vegetable in 100 that, had all homemakers in the positive of the true percentage of those saying and amounts of nutrients should be on labels vegetables would be between 49.3 and 54.7 persample because the number of interviews is sample because the number of interviews is

This survey had a nonresponse rate of 2 extent that the nonresponse group differs fr the confidence limits as set forth in this state confidence levels are correct and valid made that there is no measurable difference and nonrespondents.

white and blue. The versions were the same with exceptions: As mentioned earlier, vegetables for gave reasons for serving/not serving were alternatwo versions; also, each version of the questionn with respect to the order of characteristics on question surveyed a different set of new product conversions 10-13.

cluster of six predesignated addresses, thereby c samples of approximately equal size and, presumab socioeconomic characteristics. There was no delito match subsamples in terms of age, income, or a economic characteristics of the respondents. How analysis indicates that the two subsamples were q respect to the background characteristics examined

Equal numbers of both versions were assigned

Explanation of Tables

Tables are presented in the order of question few instances where similar questions have been g comparison. Generally, the wording used in the oprobes excluded, is given as the table heading. identified by the numbers of the questions on whi

Question 1: "We would like to know how important you think certain types of food arc in your family's daily diet. Here is a card marked 7 for 'Very Important' at one end and 1 for 'Not at All Important' at the other end with numbers in between. Just pick a number that comes closest to now you feel abou each of the types of food I mention. Now, how do you feel about the importance of (food type) in you family's daily diet?"	how importa 17 for 'Ver setween. Ju on. Now, ho	nt you thin y Important st pick a n w do you fe	k certain ty ' at one end umber that co el about the	to know how important you think certain types of food are in your family's d marked 7 for 'Very Important' at one end and 1 for 'Not at All Important' ers in between. Just pick a number that comes closest to now you feel about mention. Now, how do you feel about the importance of (food type) in you	rc in your ot at All l to how you f (food typ	family's mportant feel abou e) in you
			U.S. total	otal		
Nacing	Bread	Meat	Potatoes	Potatoes Vegetables	Salad	Desser
		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Percé	Percent		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
1- Not at all important	Ŋ	*	∞	*	m	22
2-	ις	*	თ	H	(7)	17

Question 2a: "Which of the statements . . . come closest t you served (vegetable) in the past 12 months?"

			U	J.S. tot	al
Vegetab le	2 times a week or more	Once a week	2 to 3 times a month	About once a month	Less than once a month
——————————————————————————————————————			Pero	cent	
Asparagus Beets Broccoli Brussels sprouts	3 6 4 1	8 10 11 3	12 17 17	17 18 16	27 27 18 23
Cabbage or sauerkraut	10	18	23	23	17
Carrots Cauliflower Celery Corn Cucumbers	24 2 35 34 30	28 7 18 32 17	22 12 15 18 15	12 17 12 8	7 22 10 5
Eggplant Black-eyed peas Green peas Green peppers Spinach	1 5 22 20 7	3 7 33 17 15	4 7 22 16 17	8 7 12 15 16	16 11 6 14 16
Lettuce or escarole Lima beans Okra White onions White potatoes	71 5 5 5 52 62	15 13 6 19 17	6 16 7 8 8	2 17 7 5 5	2 20 8 6 5
Green beans (snap, string, pole) Radishes Squash Sweet potatoes Tomatoes Turnips	37 14 6 4 74 3	35 11 13 7 14 5	16 12 16 14 6	6 13 15 19 2 9	3 18 17 35 2 22

Summary of question 2b: Reasons given by respon interviewing. Vegetables listed in table were least 2 to 3 times a month.1	given by r ed in table	espondents were thos	who indi e sclecte	idents who indicated they scrved selected vegetables <u>frequently</u> in the 12 months prior to those selected by more than one-half of the respondents in question 2a as being served	server than or	J selecto	d veget.	ubles fre	squently ts in qui	vegetables <u>frequently</u> in the 12 months prior to the respondents in question to as being served at	months r as being	rior to served at
						U.S. total	stal	i			j	
Reasons				Ά	egetab	Vegetables served frequently	d frequ	ent ly				
		Lettuce	Green beans									Cabbage
	Tomatoes	or escarole	(snap, string, pole)	White	Com	White onions	Green	Carrots	Celery	Carrots Celery Gucumbers	Green	or sauerkraut
			,			Percent	nt					
Like taste	06	81	87	82	06	20 73	85	78	7.7	86	81	84
Easy to prepare	43	43	40	42	44	27	47	30	32	3.8	30	5.5
Can be used in a number of different ways	43	29	21	50	19	55	17	26	39	20	47	30
Don't get tired of it	41	37	34	38	38	30	30	56	36	7.2	20	26

31 51 10

High in vitamins, minerals

Low in calories

Like color

Jan buy desired amount

Reasons Reasons Reasons Spinach Radishes Squash Lima Beets Broccoli Sweet Dotatoes, Asparagus Cauli- eyed Okra Turnips Brussels Eggplant spoats Sprouts Sprouts		U.S. total	
·		Vegetables served infrequently	
Spinach Radishes Squash Lima Beets Broccoli Sweet Asparagus Cauli- eyed Okra Turnips Brussels Eggplant beans	Reasons	Black-	ļ
potatocs flower peas		Spinach Radishes Squash Lima Beets Broccoli Sweet Asparagus Cauli- cyed Okra Turnips Brussel	s Eggplant
		potatocs flower peas	

	<u>ly</u>	Black	pinach Radishes Squash Lima Beets Broccoli Swect Asparagus Cauli- eyed Okra Turnips Brussels Egplant	flower peas sprouts	Percent	35 29 41 44 27
U.S. totai	ved infrequent	Vegetables served infrequently occoli Sweet Asparagus Cauli potatoes, flowe	Asparagus Car		rcent	77
	Vegetables ser		Pe	ر ار		
			Broccoli			50 57 40 45
			Beets			40
			Lima	beans		7.7
		-	Squash			97
	-		Radishes			14
			Spinach			α.
		Reasons				0 to

servec			
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Sa			
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question			
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table were those not selected by more than one-half of the respondents in question Za as being served		Vegetables served infrequently	'Black-
тре		adno	
0	r-4	nfr	
ia 1 f	U.S. total	i.	
e E		ž	-
ö s	S	S	
t t		ble	
o re		geta	
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getables listed incs a month. <u>l</u> /			
Vegetables listed in to times a month. <u>l</u> /			
get inc	1		
e t			

in

No. to derive

Low in vitamins, minerals

High in calories

Dislike color

Cannot buy desired amount

Not easy to digest

Not easy to prepare

High cost

desired form at local stores

Not available in

is a second of a second or a second of the s

Summary of question 2d: Reasons given viewing. Vegetables listed in table least 2 to 3 times a month.1/	ons given in table	0.3	se not	selecti	ed by r	iore than	one-half	by respondents who indicated they are they believe the respondents in question 2a as being served at were those not selected by more than one—half of the respondents in question 2a as being served at 1.5. total	pondents	in que	stion	2a as	being ser	ved at
							Vegetable	Vegetables not served	P.					
Reasons	Spinach	Radishes	Squash	Lima	Beets	Broccoli	Sweet	Asparagus	Black- Cauli- eyed flower peas	Black- eyed (Okra T	urnips	Brussels	Eggplant
							Pe	Percent	1					1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Dieliko taste	98	. 65	83		70 86	74	63	74	72	13 23	5.2	7.7	75	89

No experience with product

Dislike texturo Get tired of it

Dislike taste

Cannot be used in a number of different ways

Not easy to prepare

-	*1
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r~1	ſΊ
k	m
12	~
Dislike color	High cost
36	

35

65

22

	ļ		tii Homema
Veget able	v.s.		A
	total	Under 25	25-44
			Per
Asparagus	56	40	5 3
Beets	54	38	50
Broccoli Brussels sprouts	48 37	38	52 40
brassers sprodes	37	24	40
Cabbage or sauerkraut	67	64	68
Carrots	66	61	66
Cauliflower	48	34	50
Celery	62	55	61
Corn	79	88	81
Cucumbers	62	64	67
Eggplant	29	19	27
Black-eyed peas	28	25	26
Green peas	69	65	67
Green peppers	55	54	57
Spinach	50	45	50
Lettuce or escarole	76	77	78
Lima beans	50	40	48
Okra	27	19	26
White onions	62	62	63
White potatoes	73	76	74
Green beans (snap,			
string, pole)	77	77	75
Radishes	43	40	45
Squash	50	36	46
Sweet potatoes	57	45	55
Tomatoes	84	85	84
Turnips	36	21	32
			Nur
-			
Cases	2,600	252	1,004

All homemal

Question 3a: "Which, if any, of the vegeta particularly like?" All a Vegetable II.S. total | 41 Asparagus 42 Beets 38 Broccoli 26 Brussels sprouts 60 Cabbage or sauerkraut 59 Carrots 35 Cauliflower 55 Celery Corn 80 Cucumbers 52 22 Eggplant 27 Black-eyed peas Green peas 66 Green peppers 48 Spinach 44 Lettuce or escarole 71 Lima beans 47 Okra 24 White onions 59 White potatoes 77 Green beans (snap, string, pole) 74 Radishes 41 Squash

42 Sweet potatoes 52 Tomatoes 81

Turnips

Cases

2,174 38

Vegetabl o	υ.:	u.s.		Ag
	to	tal	20-24	25-44
			·	<u>Perc</u>
Asparagus		51	43	50
Beets		55	36	53
Broccoli		47	46	46
Brussels sprouts		31	27	30
Cabbage or sauerkraut		65	58	62
Carrots		67	70	58
Cauliflower		43	43	40
Celery	İ	61	66	57
Corn		78	83	79
Cucumbers		59	62	61
Eggplant		28	25	28
Black-eyed peas		29	23	29
Green peas		71	73	64
Green peppers		50	52	55
Spinach	ļ	47	38	51
Lettuce or escarole		72	73	73
Lima beans		48	42	49
Okra		27	23	28
White onions		59	57	55
White potatoes		74	73	70
Green beans (snap,				
string, pole)		74	74	7 I
Radishes		41	48	41
Squash		47	40	43
Sweet potatoes		59	49	56
Tomatoes	Ì	78	73	78
Turnips		35	22	33
				Numb

Cases

All adult females (exclusion)

426 120

	İ
Vegetabl c	U.S. total
Asparagus Beets Broccoli	21 28 26
Brussels sprouts	16
Cabbage or sauerkraut Carrots Cauliflower Celery	45 63 22 55
Corn Cucumbers Eggplant Black-eyed peas	87 49 10 21
Green peas Green peppers Spinach Lettuce or escarole	57 32 35 66
Lima beans Okra White onions White potatoes	32 14 41 80
Green beans (snap, string, pole) Radishes Squash Sweet potatoes	64 32 25 42
A	42

	<u> </u>		
Vegetable	U.S. total	 	
		2-9	10-
		Pe	rcent
	25	21	
Asparagus Beets	25 28	21	
Broccoli	28	24	1
Brussels sprouts	17	1.4	
Cabbage or sauerkraut	46	42	
Carrots	62	64	
Cauliflower	23	20	
Celery	56	52	!
Corn	84	85	
Cucumbers	51	47	
Eggplant	9	8	
Black-eyed peas	21	21	
Green peas	54	53	
Green peppers	32	26	
Spinach	34	32	
Lettuce or escarole	66	62	!
Lima beans	32	32	
Okra	15	14	
White onions	40	33	
White potatoes	74	74	
Green beans (snap,		4.0	
string, pole)	63	62	
Radishes	31 26	26 26	
Squash Sweet potatoes	41	40	
ower peracees			
Tomatoes	68	63	
Turnips	15	14	
		<u>N</u>	umber
Cases	1,381	551	4
		<u>.</u>	
		-	

į

All girls

Vegetab le	U.S.
Asparagus	2
Beets	11
Broccoli	2 3
Brussels sprouts	,
Cabbage or sauerkraut	ļ
Carrots	
Cauliflower	2
Celery	<u>į</u> <u>į</u>
Corn	
Cucumbers	1
Eggplant	4
Black-eyed peas	3
Green peas	
Green peppers	1
Spinach	2
Lettuce or escarole	
Lima beans	1
Okra	4
White onions	
White potatoes	İ

Green beans (snap, string, pole)

Sweet potatoes

Radishes

Tomatoes

Turnips

Cases

Squash

42

2,600

3

21

22

12

2

1/ 4 als 1 a				
Vegetable	U.S.)—————————————————————————————————————		
	total	20-24	25-44	
			<u>Pe</u> i	rce
Asparagus	31	41	37	
Beets	24	35	30	
Broccoli	31	35	32	
Brussels sprouts	i 41	49	44	
Cabbage or sauerkraut	14	21	13	
Carrots	10	12	10	
Cauliflower	33	43	35	
Celery	11	11	11	
Corn	3	3	2	
Cucumbers	16	16	13	
Eggplant	43	49	46	
Black-eyed peas	1 34	41	34	
Green peas	7	10	9	
Green peppers	16	22	13	
Spinach	27	34	27	
Lettuce or escarole	4	3	3	
Lima beans	22	33	27	
Okra	42	46	43	
White onions	8	12	7	
White potatoes	2	1	1	
Green beans (snap,				
string, pole)	4	6	4	
Radishes	21	25	17	
Squash	28	39	31	
Sweet potatoes	15	20	19	
Tomatoes	4	6	4	
Turnips	37	45	42	
			<u>Nu</u>	mbe
Cases	2,174	249	878	

All adult males (excludi

Question 3b: "Which, if any, of the vegetables I particularly dislike?"

	 -	
	All ac	lult fe
Vegetable	U.S.	
l	total	
		20-24
Asparagus	23	33
Beets	16	33
Broccoli	23	27
Brussels sprouts	36	43
Cabbage or sauerkraut	13	18
Carrots	7	7
Cauliflower	26	31
Celery	9	8
Corn	5	3
Cucumbers	15	14
Eggplant	40	42
Black-eyed peas	36	38
Green peas	6	6
Green peppers	16	14
Spinach	25	36
Lettuce or escarole	4	3
Lima beans	19	27
Okra	40	38
White onions	9	14
White potatoes	4	5
Green beans (snap,]	
string, pole)	4	7
Radishes	24	19
Squash	23	31
Sweet potatoes	10	16
Tomatoes	4	8
Turnips .	37	50
Cases	426	120

Vegetable Vegetable	U.S.		Ag
	total		
		2-9	10-1
			D
			Percent -
Asparagus	49	50	53
Beets	41	41	41
Broccoli	43	43	46
Brussels sprouts	52	53	53
Cabbage or sauerkraut	26	30	26
Carrots	11	9	11
Cauliflower	43	42	47
Celery	11	15	8
Corn	2	3	1
Cucumbers	17	18	16
Eggplant	52	48	55
Black-eyed peas	36	36	38
Green peas	15	16	15
Green peppers	28	33	28
Spinach	38	38	39
Lettuce or escarole	6	9	5
Lima beans	33	30	36
Okra	44	45	44
White onions	19	25	17
White potatoes	3	3	3
Green beans (snap,			
string, pole)	8	10	8
Radishes	28	35	24
Squash	41	44	41
Sweet potatoes	23	25	25
once paracoes	23	23	23
Tomatoes	13	16	11
Turnips	50	49	50
			Number
Cases	1 117	 1	400
04365	1,443	551	485

All boys

Question 3b: "Which, if any, of particularly dislike."	the vegetables
Vegetable	υ.s.
	total
Annonemia	45
Asparagus Beets	39
Broccoli	40
Brussels sprouts	49
Cabbage or saucrkraut	24
Carrots	10
Cauliflower	41
Celery	10
Corn	2
Cucumbers	15
Eggplant	50
Black-eyed peas	36
Green peas	16
Green peppers	27
Spinach	37
Lettuce or escarole	5

elcry	10
orn	2
ucumbers	15
ggplant	50
lack-eyed peas	36
reen peas	16
reen peppers	27

Green peas	1 10
Green peppers	27
Spinach	37
Lettuce or escarole	5
Lima beans	34
Okra	42
White onions	19
White potatoes	3

white pocatoes	3
Green beans (snap,	
string, pole)	8
Radishes	29
Squash	40
Sweet potatoes	26
Tomatoes	11
Turnips	49
Cases	1,381

characteristics U.S. total Community size: Mctro areas1 million and over Other metro Nonmetro Ilomemaker's education: Grammar school or less Some high school High school graduate Some college or more Region: Northeast North Central South West Homemaker's age: Under 25 25-34	Beets Broccoli 17 2 24 2 15 2 10 1	oli Brussels sprouts	Cabbage	Carrots	Cauli-	elery	CorniCu	Celery Corn Cucumbers Eggplant	L	Black-	Green	Cases
y y			Naur I NI auc		flower			-	_	peas	peas	
ง เห				Per	Percent							Number
y v			us us	64	12	76	ıΩ	7.5	, 1	*	13	2,600
yl v												
S)		7	48	83	12	76	ŧ٧	76	-	*	12	981
SI SI		-	59	89	14	11	ıΩ	72	*	~	13	1,072
SA SA		*	6.1	64	O.	7.5	'n	67	e4	*	74	547
ar school or less high school school graduate college or more east Central er's age:									ļ		ı	
nigh school school graduate college or more east Central er's age:		*	42	\$	₹1	63	~ 1	56	—	¥	~ ;	448
school graduate college or more east Central er's age:		*	51	26	۲	75	· ^ ·	70	-	* '	2 :	441
college or more east Central er's age:	16 2	f -e-(28	99	10	25	ا ئ	76	* '	~ t .	٦: :	7/6
east Central er's age: 25	24 4	*	63	76	24	85	ı	80		*	7	569
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Family income:											:	3
	14	*	46	ių ių	ις	64	is)	90	*	÷	2	763
		ķε	56	64	o,	78	'n	7.1	~	~1	13	596
\$10,000-\$14,999	38		58	29	13	80	۲-1	79	_	-	15	702
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4 members 10		*	9	89	15	84	10	80	k	7	7	7

uesthich, if any, of the vegetables listed	of the veg	ctables	listed .	· · har	ve you	have you used fo	or salad	ls in the	for salads in the past 12 months?"Continued	months?".	Contin	ned			
	 				Ā	Vegetables used	pasn se	for salads	ds						
Respondent characteristics	Green	Spinach	Lettucc or escarole	Lima	Okra W	White Po	White	Green beans (snap, string, pole)	Radishes	Squash 90	Sweet	Tomatoes	Turnips	Cases	
							- Percent	<u>it</u>	 				(Number	garanga erre usa
S. total	- S6	80	93	2	7	64	43	20	28	2	g-ref	26	-	2,600	arate <u>e to</u> nat a ^{res}
ommunity size:															
Metro areas1 million and over	25.	10	56	10 (#	59	36	01 (56	۲۱ -	٦.	96	۲۰ -	981	. The great set of
Other metro Nonmetro	54	ໝ່າ	94 89	7 (1		6 <i>7</i>	4 to	20 15	6 S	- (1)	.	36 86	1 11	547	
memaker's education:											,	;	•	•	••
Grammar school or less	42	0,40	85 92	ω n	~ ∗	56 65	4 4 4 4	15.	39 27	⊷ *	H H	82 90	- Z	448 441	
High school graduate	57	ı,	93	(1)	-	65	10	2	62	(٦.	35	۰1 -	972	
Some college or more	67	16	97	17	н	67	ž.	28	9/	n	-	ų v	-	cho	
gion: Northeast	29	7	95	1	0	58	57	<u>آن</u>	58	ı	7	95	*	617	
North Central	09	6	93	'n	7	20	44	53	63	-	-	91	٦,	741	•
South	53	ເກ	89	~	ı	63	46	12	20	C1	н	SS	C) I	858	
West	57	13	94	ĸ	*	64	14	32	64	ŧή	*	96	'n	40.1	
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Under 25	49	7 (36.0	k r	- +	, ç	ري د د	7 .	7 10 4	-1 P	- -	υ α υ ιν	-	107	
25-34	2 2	ם ת	v c	N C		N 0	7 7	21	. 49 . 49	2 0	- 2	0 0 0	1 2	513	

	·			Vegetables that could be used for salad	Vegetables that could be used for salads	lat could	be used	for sa	lads					
Respondent														
characteristics	Asparagu	s Bects	Broccoli	Asparagus Bects Broccoli Brussels or sprouts sauerkraut	Cabbage or sauerkraut	Carrots	Cauli-	Celery	Corn Ct	compers	bbage or Carrots Cauli- Celery Corn Cucumbers Eggplant eyed Green erkraut	Black- eyed Green peas peas	Green	Cases
				Percent		Per	cent							Number
U.S. total	21	27	7	4	19	18	23	14	∞	15	4	m	21	2,600
Community size: Metro areas1														

19 21 19		18 19 16	18 23 19 27 16 21	18 23 14 19 27 14 16 21 12	18 23 14 8 19 27 14 7 16 21 12 9	18 23 14 8 15 19 27 14 7 13 16 21 12 9 15	18 23 14 8 15 <i>4</i> 19 27 14 7 13 4 16 21 12 9 15 4	18 23 14 8 15 4 5 19 19 27 14 7 13 4 4 2 16 21 12 9 15 4 2
	18 19 16		23 27 21	23 14 27 14 21 12	23 14 8 27 14 7 21 12 9	23 14 8 15 27 14 7 13 21 12 9 15	23 14 8 15 <i>4</i> 27 14 7 13 4 21 12 9 15 4	23 14 8 15 4 5 27 14 7 13 4 4 2 21 12 9 15 4 2

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14	12	17	19
27	21	18	12
19	16	18	26

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981 1,072 547	448 441 972 695
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741 838 404

26 20 27

18 10

12 18 10

23 18 29

14 21 16

15 19 21

26 25 27

25 30 30

North Central

South

Northeast

Homemaker's age:

Grammar school or less

Some high school

domemaker's education:

High school graduate Some college or more

491 515 899 425

22 23 24 17

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13 12 11 16

22 25 25 26 16

17 17 15 19

119 115 118 121

27 28 28 22

22 24 24 16

596 702 191

2 12 12 12

16 10

9 6 6 11

14 7

22 24 32

20 20 14

18 17 19

25 27 32

20 23 29

\$6,000-\$9,999 \$10,000-\$14,999 \$15,000 and over

Under \$6,000 Family income:

65 and over

45-64

1-2 members Family size:

1,168

Question 4b: "What other vegetables, if any, listed . . . do you think, could be used in salads?"--Continued

				Ž	getab	les tha	t could b	oc need	Vegetables that could be used for salads					
Respondent characteristics	Green	Spinach	Green Spinach or Lina beppers escarole beans	Lina beans	Okra	White	Green White White (snap, onions potatoes string,	Green beans (snap, string, pole)	Lina Okra White White Radishes Squash Sweet Tomatoes Turnips beans onions potatoes string, potatoes pole)	Squash	Sweet potatoes	Tomatões	Turnips	Cases
							Percent	<u>at</u>						Number
U.S. total	21	17	10	13	ы	14	14	32	22	61	П	4	7	2,600
Community size: Metro areas1 million and over Other metro Normetro	21 20 23	21 16	2 2 2	111135	10 to 10	4 to 11	11 12 13	22 to to	24 21 19	(1 iJ →	~ 01 त	W 4 ®	80 t~ 4	981 1,072 547

448 441 972 695

2002

26 25 23 18

3 2 2 2 3 3 3 4

12 12 13

8 13 16 16

10 12 17 25

7533

Grammar school or less High school graduate

Some college or more Some high school

Homemaker's education:

617 741 838 404

24 19 23 19

32 23

10 14 16 17

2522

14 19 18 18

213

24 18 22 21

Ç

252

North Central

South

Northeast

Region:

Homemaker's age:

				Pe	rcent	
Tastes good Does not tastes good	90	88	90	92	87	87
Does not rased Rood	1	ì	1	*	1	l
Low cost per serving	18	18	18	18	15	19
ligh cost per Serving	21	24	21	19	24	19
Sure of good Quality	49	48	48	52	51	51
fot sure of good quality	6	8	6	4	3	4
Isually available in						
stores (when in season)	56	59	57	48	46	48
in stores (when in season)	4	5	3	3	2	4
asy to prepare	42	41	43	41	41	42
ot easy to propare	14	18	12	12	15	12
figh in vitam i ns and minerals of high in	72	75	71	70	58	66
vitanins and mi nerals	1	1	1	1	*	2
asy to store	20	20	22	17	19	21
ot easy to store	20	23	17	18	19	16
cops well before cooking loss not keep	19	17	23	16	20	20
well before cooking	17	21	14	16	16	14
ood value for the money	39	39	39	40	33	41
ot a good value for the money	7	9	6	4	5	6
ot too much waste	25	23	28	23	21	27
00 much waste	17	19	15	15	19	14
ook appetiz ing at meal time o not look	65	66	65	61	56	62
appotizing at meal time	1	2	*	1	2	2

U.S.

total

Community size

Other

metro

Nonmetro

Metro

areas--

1 million

and over

Homemake

Some

high

school

Gracmar

school

or less

35

1

44

1

48

4

448

41

1

52

1

57

3

441

42

1

55

59

2

547

---- Number --

44

1

56

60

2

exture good

annot use in

exture not good

ppealing color
olor not appealing

many different ways

an use in many different ways

Descriptive phrases

49

2

59

1

60

46

1

57

60

3

1

^{2,600 981 1,072}

	U.S.		Region	l	_
Descriptive phrases	total	North-	North Central	South	
Tastes good Does not taste good	90)	91 1	88	89 1	
Low cost per serving High cost per serving	18 21	17 23	17 18	18 23	
Sure of good quality Not sure of good quality	49 6	50 5	43 7	54 5	
Usually available in stores (when in season) Usually not available	56	55	57	51	
in stores (when in season)	4	4	4	3	
Easy to prepare Not easy to prepare	42 14	43 17	46 10	33 18	
High in vitamins and minerals Not high in	72	73	71	71	
vitamins and minerals	1	*	2	1	
Easy to store Not easy to store	20 20		21 15	18 22	
Keeps well before cooking Does not keep	19		21	17	
well before cooking	17		12	22	
Good value for the money Not a good value for the money	39 7		38 6	39 7	
Not too much waste Too much waste	25 17		26 11	22 20	
Look appetizing at meal time	65	67	64	62	
Do not look appetizing at meal time	1	*	*	2	
Texture good Texture not good	46 1		40 l	46 2	
Appealing color Color not appealing	57 1		57 1	53 1	
Can use in many different ways Cannot use in many different ways			60	\$8	
many different ways	3	2	2	3	
Cases	2,600	617	741	838	

^{*} Less than 1 percent.

uestion 5: "Think for a moment stores Which of these general ?"Continued	words ar	d phras	es desc	ribe you	d vegeta r opinio	bles n abo	which	re
			Fami 1	y income			Fami l	у :
Descriptive phrases	U.S. total	Under \$6,000	l to	\$10,000 to \$14,999	and	mem-	3 mem- bers	
			• • • • • • •		Perce	<u> </u>		<u> </u>
astes good pes not taste good	90	90 1	90 1	88 1	92	89	9 0 *	g
ow cost per serving igh cost per serving	18 21	15 22	19 22	18 21	20 19	18 21	81 81	1
ore of good quality of sure of good quality	49	50 \$	52 5	4 8 7	44 8	49 6	48 6	5
ually available in tores (when in season) ually not available	56	49	57	57	62	54	58	5
n stores (when in scason) sy to prepare	4 42	4	5 43	4 43	1 41	3 43	4	
t easy to prepare	14	13	16	13	15	13	42 15	1
gh in vitamins and minerals t high in itamins and minerals	72	64 1	72 1	77 *	79	67	76 *	7
sy to store	20	19	24	19	1 19	21	22	1
t easy to store	20	19	18	20	20	18	20	2
eps well before cooking es not keep ell before cooking	19	18 16	21 18	20 17	17 16	20 17	21 18	1
od value for the money t a good value for the money	39 7	38 6	39 7	39 7	41 5	37 7	39 6	3
t too much waste o much waste	25 17	24 17	26 17	27 16	24 14	24 17	27 17	2
ok appetizing at meal time not look	65	59	64	68	70	65	65	6
opetizing at meal time	1	1	1	1	*	1	1	
tture good tture not good	46 1	40 1	46 2	47 2	50 1	43 1	46 1	5
cealing color for not appealing	5 7	\$ 0	57 1	59 1	64 *	55 1	58 1	б
use in many different ways	60	\$4	58	64	62	57	58	6
my different ways	3	3	3	2	2	2	3	

^{2,600 763 596 702 491 1,168 452 44} ses * Less than 1 percent.

Question S: "Think for a moment about fresh, frozen, and canned vegetable stores . . . Which of these words and phrases describe your opinion a general . . .?"

İ		Comm	unity s	i ze	
Descriptive phrases	U.S. total	Metro areas I million and over	Other	Nonmetro	Gran scho
				Рет	rcent
Tastes good Does not taste good	51 11	53 12	50 11	48 10	4
Low cost per serving High cost per serving	14 31	16 33	14 29	10 32	1
Sure of good quality Not sure of good quality	30 15	32 16	31 12	26 15	1
Usually available in stores Usually not available in stores	37 3	43 4	35 3	28 3	2
Hasy to prepare Not easy to prepare	69 2	72 2	68 2	64 2	Ş
High in vitamins and minerals Not high in	27	28	27	26	
vitamins and minerals Hasy to store	6 62	8 64	5 62	4 58	i
Not easy to store	4	5	4	4	
Keeps well before cooking Does not keep well before cooking	55 3	58 2	57 2	46 4	
Good value for the money Not a good value for the money	27 12	30 16	27 9	22 11	
Not too much waste Too much waste	52 5	50 7	54 5	51 2	
Look appetizing at meal time Do not look	34	37	33	31	
appetizing at meal time	4	6	3	2	
Texture good Texture not good	25 8	29 10	24 7	20 6	
Appealing color Color not appealing	32 6	35 6	32 6	26 3	
Can use in many different ways Cannot use in many different ways	32	34 9	32 10	29	
many utilities ways		3		5	.1,
Cases	2,600	981		<u>Nu</u> m	iber -

Question 5: "Think for a moment about fresh, frozen, and canned vegetables w

total					ı	
· · · · · · · · · · · · · · · · · · ·	North- east	North Central	South	West	Under 25	
				Per	cent	_
51	52	51	47	58	52	
11	11	11	12	10	16	
14	13	12	13	20	17	
31	30	26	34	33	31	
j 30	30	28	31	34	23	
15	13	13	14	21	20	
37	36	35	34	47	43	
3	1	3	5	3	6	
69	70	66	67	75	67	
2	2	3	2	2	4	
27	24	27	27	34	25	
6	6	5	5	9	11	
62	65	61	57	71	61	
4	4	5	3	4	10	
55	58	52	\$0	64	63	
3	2	2	3	3	3	
27	25	27	25	35	32	
12	12	11	12	16	16	
52	55	49	53	49	47	
5	3	6	4	11	11	
34	36	33	31	40	37	
4	4	4	3	5	5	
25	24	21	24	32	29	
8	6	8	8	10	12	
32	32	30	30	41	29	
	55 3 27 12 52 5 34 4 25 8	4 4 55 58 3 2 27 25 12 12 12 52 55 3 3 4 4 4 4 25 24 8 6	4 4 5 55 58 52 3 2 2 27 25 27 12 12 11 52 55 49 5 3 6 34 36 33 4 4 4 25 24 21 8 6 8	4 4 5 3 55 58 52 50 3 2 2 3 27 25 27 25 12 12 11 12 52 55 49 53 5 3 6 4 34 36 33 31 4 4 4 3 25 24 21 24 8 6 8 8	4 4 5 3 4 55 58 52 50 64 3 2 2 3 3 27 25 27 25 35 12 12 11 12 16 52 55 49 53 49 5 3 6 4 11 34 36 33 31 40 4 4 4 3 5 25 24 21 24 32 8 6 8 8 10	4 4 5 3 4 10 55 58 52 50 64 63 3 2 2 3 3 27 25 27 25 35 32 12 12 11 12 16 16 52 55 49 53 49 47 5 3 6 4 11 11 34 36 33 31 40 37 4 4 4 3 5 5 25 24 21 24 32 29 8 6 8 8 10 12

2,600

Can use in many different ways

Cannot use in

Cases

many different ways

-- Number -

Question 5: "Think for a moment about fresh, frozen, and canned stores . . . Which of these words and phrases describe your general . . . ?"--Continued

			Family	y income
Descriptive phrases	U.S. total	Under \$6,000	to	\$10,000 to \$14,999
Tastes good Does not taste good	51	46 11	51 13	51 11
Low cost per serving High cost per serving	14 31	13 31	15 32	13 30
Sure of good quality Not sure of good quality	30 15	28 12	32 15	30 15
Usually available in stores Usually not available in stores	37 3	31 2	33 5	38 3
Easy to prepare Not easy to prepare	69 2	64 3	65 2	70 2
High in vitamins and minerals Not high in vitamins and minerals	27	25 6	25 7	30 5
Easy to store	62	51	61 5	66 4
Keeps well before cooking Does not keep	55	43	53	58
well before cooking	3	3	4	2
Good value for the money Not a good value for the money	27 12		28 14	28 12
Not too much waste Too much waste	\$2 5		51 6	54 6
Look appetizing at meal time Do not look	34	31	33	34
appetizing at meal time	4	3	5	4
Texture good Texture not good	25 8		25 10	25 9
Appealing color Color not appealing	32	-	32 7	30 6
Can use in many different ways Cannot use in many different ways	32	29 3 6	32 12	34 8
Cheon				
Cases	2,60	0 763	596	702

-		Сотп	unity s	ize	Ho	memaker's
Descriptive phrases	U.S. total	Metro areas 1 million and over	Other	Nonmetro	Granmar school or less	high
				<u>Per</u>	cent	
s good not taste good	41	37 24	43 16	42 11	44 12	40 18
ost per serving cost per serving	37 8	37 9	39 7	34 9	34 9	36 9
of good quality ure of good quality	24 21	24 22	25 19	21 22	21 15	23 20
ly available in stores ly not available in stores	41 2	46 3	39 2	37 2	28 3	36 2
to prepare asy to prepare	74	75 1	75 1	73 1	68 1	73 2
in vitamins and minerals	16	17	16	15	11	15
nins and minerals to store	77	19 75	12 76	11 82	10 75	14 72
asy to store well before cooking	65	2 63	1 66	1 65	* 56	2 6 1
not keep before cooking	1	1	1	1	Ī	2
value for the money good value for the money	41	41 8	40 4	41 5	36 4	39 5
oo much waste uch waste	51 6	48 7	53 6	55 3	49 3	50 6
appetizing at meal time t look	20	20	20	22	18	21
tizing at meal time	12	18	10	7	6	12
re good re not good	19 13	21 17	19 11	18 9	16 7	19 11
ling color not appealing	16 16	17 20	16 13	15 13	13 8	15 14
•• -	1					

se in many different ways

t use in different ways

ess than I percent.

----- <u>Number</u> -----2,600 981 1,072 547 448 441

Question 5: "Think for a moment about fresh, frozen, and canned veg stores . . . Which of these words and phrases describe your opi general . . . ?"--Continued

			Region	1	
Descriptive phrases	U.S. total	North- east	North Central	South	West
					<u>Pe</u> 1
Tastes good Does not taste good	41 18	35 23	44 12	41 16	43 27
Low cost per serving High cost per serving	37 8	37 5	35 8	37 10	40 10
Sure of good quality Not sure of good quality	24 21	21 21	25 18	25 19	25 28
Usually available in stores Usually not available in stores	41 2	36 2	40 2	39 4	54 1
Easy to prepare Not easy to prepare	74 1	77 1	76 1	71 1	75 1
High in vitamins and minerals Not high in vitamins and minerals	16	13 13	17 13	16 15	19 19
Easy to store Not easy to store	77		77 1	78 2	79 2
Keeps well before cooking Does not keep	65	-	64	66	71
well before cooking	1	*	1	1	1
Good value for the money Not a good value for the money	41 6		42 5	39 6	43 8
Not too much waste Too much waste	51 6	=	51 6	53 4	48 10
Look appotizing at meal time Do not look	20	18	21	21	23
appetizing at meal time	12	14	9	11	19
Texture good Texture not good	19 13		20 11	20 12	22 19
Appealing color Color not appealing	16 16		14 14	18 11	20 25
Can use in many different ways Cannot use in	44	· -	47	41	50
many different ways	6	6	5	6	7
			·		<u>N</u> 1
Casos	2,600	617	741	838	404

^{*} Less than 1 percent.

			Family	y income		 	Famil	y siz
Rescriptive phrases	U.S. total	Under \$6,000	to	\$10,000 to \$14,999	\$15,000 and over	men,-	3 mem- bers	
					Percei	<u>nt</u>		
Tastes good Ges not taste good	41 18	43 14	41 18	41 18	35 26	41 17	42 18	38 23
low cost per serving High cost per serving	37 8	36 10	39 8	37 7	36 7	36 8	37 9	39 8
Sure of good quality Not sure of good quality	24 21	26 17	24 22	23 20	24 24	26 19	19 24	24 22
Usually available in stores Usually not available in stores	41	36 3	41	43 2	47 2	39 2	41 3	44 3
Easy to prepare Not easy to prepare	74 1	70 1	73 1	78 1	77 1	71 1	74 2	79 *
iigh in vitamins and minerals	16	17	15	16	16	15	14	18
vitamins and minerals	15	12	16	16	14	14	14	17
asy to Store iot easy to Store	77 2	76 1	77 2	77 2	80 1	76 2	78 2	81 1
keeps well before cooking	65	60	65	66	70	62	66	68

Keeps well before cooking Does not keep well before cooking

Not too much waste

Too much waste

Do not look

Texture good

Appealing color

Cannot use in

600d value for the money Not a good value for the money look appetizing at meal time appetizing at meal time

Texture not good Color not appealing

many different ways Cases

* Less than 1 percent.

Can use in many different ways

2,600

491 1,168 452

Question 6: "... For each of these vegetables I na bought in the past 12 months please tell me the form y fresh, frozen, canned or dried."

	 				
	;		U.S	. tota	1
Vegetable	Fresh	Frozen	Canned	Dried	Not ir 12
			<u>P</u> e	ercent	
Asparagus	23	14	34 64	*	
Beets Black-eyed peas	13 5	1 5	13	13	
Broccoli Brussels sprouts Carrots	22 14 86	45 37 3	2 1 6	* *	
Cauliflower	42	21	1	*	
Corn Eggplant	34 31	18 1	51 *	1 *	
Green peas Spinach Lima beans	10 18 6	30 24 26	57 33 27	1 * 12	
White onions White potatoes Green beans	83 91 34	1 2 18	2 1 48	6 5 1	
Squash Sweet potatoes Tomatoes Turnips	56 52 80 42	8 1 * 2	2 27 24 2	* 2 *	
	1				

^{*} Less than 1 percent.

tion 7a: "Within the past 12 months, have you or hassism, frozen, or canned vegetables that were unsatism	ave you not factory in a
Incidence of purchase	v.s.
	Per
bought unsatisfactory vegetables	
not bought unsatisfactory vegetables	
	<u>Num</u> l
5	2,6
getables in the 12 months prior to interviewing.) Frequency of purchase	v.s.
	<u>Per</u>
- -	
e	
times	
times	1
times	j
n-ten timesen-fifteen times	i
fifteen times	<u> </u>
nswer	<u>}</u>
	Num
S,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	8

Questions 8a,b: "Which of the vegetables on this card, if any, or recipes in the past 12 months?" "Which of the vegetables on the would you be interested in having new recipes for?"

Beets Broccoli Brussels sprouts	Used in the
Cauliflower Celery Corn Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	
Beets Broccoli Brussels sprouts Cabbage or sauerkraut Carrots Cauliflower Celery Corn Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	past 12 months
Beets Broccoli Brussels sprouts Cabbage or sauerkraut Carrots Cauliflower Celery Corn Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	Per
Beets Broccoli Brussels sprouts Cabbage or sauerkraut Carrots Cauliflower Celery Corn Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	
Broccoli Brussels sprouts Cabbage or sauerkraut Carrots Cauliflower Celery Corn Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	5 3
Brussels sprouts Cabbage or sauerkraut Carrots Cauliflower Celery Corn Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	5
Cabbage.or sauerkraut Carrots Cauliflower Celery Corn Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	1
Carrots Cauliflower Celery Corn Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	
Carrots Cauliflower Celery Corn Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	14
Corn Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	11
Corn Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	5 11
Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	11
Cucumbers Eggplant Black-cyed peas Green peas Green peppers Spinach	8
Eggplant Black-cyed peas Green peas Green peppers Spinach	6
Black-cyed peas Green peas Green peppers Spinach	7
Green peas Green peppers Spinach	1
Green peppers Spinach	
Spinach	7
	4
Lettuce or escarule	5
Lima beans	3
Okra	2
White onions	13
White potatoes	11
Orena base Janan	
Green beans (snap, string, pole)	12
Radishes	2
Squash	7
Sweet potatoes	4
Tomatoes	14
Tomatoes Turnips	14
Turniya	•
None	52
	Nu
Cases	2,600

	Cases	Number		2,600	683	1,072	074	441	695	617	858 404	
Date after	which product is not to be sold	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		82	ō	87	i i	80 80	88 06	80 8 42 4	9 2 5	1
	Lngredi- ents			77	ć i	78 78 77	,	66 72	77 86	76	2,7 2,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1,0 1	ò
Recipes				4.7	!	50 50 6	t T	4 4 7 7	45 50	42	45 52	51
shown List of	-22 to 12		 	25		55 55	46	3.8 4.7	54 64	54	52 48	09
Items that should be shown	weight of	וני	Fercent	78		79 80	75	70	80 86	80	79 75	80
Items tha	whole,	diced, etc.		80		78 82	81	74	88 88 88	79	77	87
	u.S. grades			67		67 70	09	58	26 8 4 7 4 4	. V	3 2 3	71
	Calories per	serving		65		59 62	. SS	46	52 7 7		61	64
	Brand Cooking name direct-	ions		89		68	65	63	65 68 7	į ;	0 8 C	0.9
	Brand			87	_	85	8 8	8	86	F 5	8 8 8	, &
	Respondent characteristics			U.S. total	Community size:	Metro areas1 million and over	Other metro Nonmetro	Homemaker's education:	Some high school High school graduate	Some college or more Region:	Northeast North Central	South

 High school graduate	Some college or more	Region:	Northeast
		æ	

491 513 899 425

78 78 78 68

57 58 58 58

77 78 77

82 81 73 77

68 69 60 60

62 61 61 48

69 69 68 68

86 87 87 90

45-64 65 and over Family income

596 702 491

98 6 68

47 46 53

53 57 57

80 80 83

81 81 83

66 68 71

57 63 71

70 67 73

87 87 87

\$15,000 and over

\$10,000-\$14,999

83 90 87

7.0 2.0

44 47 52

5.4 5.4 5.6 5.6 5.6

2 4 8 2

82 82

58 67

71 70

98 88 74 77 77 88 88 88

Contral	1
101	NOI CI
6	3

Homemaker's age:

u	٠
н	i
О	
ž	
	u

	Question 9b: "Which, if any, of the		items on this	list	n nok op	do you usually look for at the time of purchase?"	or at the	time of purc	hase?"			
						Items	usually look for	k for				ļ
	Respondent characteristics	Brand	Cooking direct-	Calories per	U.S. grades	Style whole, slice,	Net weight of	List of kinds and amounts of nutrients	Recipes or serving ideas	Ingredi- ents	Date after which product is not to be sold	<u> </u>
				3			Percent	1 1				ž۱
	U.S. total	76	27	16	c1 8	89	53	15	16	45	33	2
	Community size: Metro areas1					;	į	:	,	Ç	Ē	
	million and over	75	55 E	51 51 51	27	66 7.1		16 16	10	2 4 0 10	36	1
	Nonmetro	2,2	24	14	21	99	51	11	15	39	29	
	Homemaker's education:	1	Ç F	7	25		47	œ	18	35	23	
	Grammar school or less Some high school	77	28 28	18	7 c3	61	46) 다	17	42	30	
	High school graduate	77	25	15	29	67	54	14 20	15 16	4 4 4 4	N 69	
	Some college of more Region:	<u>.</u>	17	0 7	3		3 ;	; ;		ç	ſ	
6	Northeast	76	25]6 21	26	70	20 20 20	15	1 1	4 4 7 6	37 28	
4	South Central	. S	33	17	58 78	65	45	13	23	42	36	
	West	8 8	22	17	31	92	53	18	16	50	32	
	Homemaker's age:								;	!	ć	
	Under 25	72	33	19	35	75	រភ (ភេ ប	22	2.5		7 S S	
	25-34	? !	28	87 :	87	2 5	000	הי	5 4	, K	9 10	
	35-44	ر ر د و	9 7	9 5	ر بر	0 80	0 17	21.0	36	*** ***	28	
	65 and over	62	25	: 23	23	63	20	10	15	37	21	
	Family income:					•	-	••	•	•	20	

				\ 					
if any of these items a	of these items are not usua	ally shown	s are not usually shown on the labels of canned and frozen vegetables?"	of canno	d and froze	л vegetab	lcs?''		
tion 9c: Witten, 12				,					
			Trame not usually shown	venaily	hown		Ì		
			Style	Net	Net List of	Recipes		Date after by Jubich product	Cases
Respondent	Rrand Cooking Calories U.S.	u.s.	whole,	eight	kinds and	serving	ingredi-	weight kinds and or ingreur mills from to be	

Quest

Number

Percent -----

| serving

ions

2,600

9

9

37

5

'n

5

62

8

r)

981 ,072 547

3 2 5

10 12 12

38 38

53

32 32

61

139

441 972 695

67 75 81 86

37 29 37 37 37

57 50 50 62

28 28 40

48 61 62 72

17 20 18 18

Grammar school or less High school graduate Some college or more

Some high school

Homemaker's education:

million and over

Other metro

Nonmetro

Metro areas--1

Community size:

U.S. total

517 741 858 404

22.23

44 48 49 59

28 28 41

56 60 63 73

15 22 22 22 22

252 491 515 899 425

83 70 70

9 9 1 5

46 41 38 35 28

550 554 555 557 557

253333

68 66 65 60 52

16 18 19 18

Northeast

Region:

765 596 702 491

74 81 79 83

1200

52 51

25 32 31 36

55 64 67 7

515

\$10,000-\$14,999

Under \$6,000 \$6,000-\$9,999

Family income:

65 and over

South

Homemaker's age:

Under 25

35-44 45-64

Question 10a: "Here is a brief description of a new product product was available would you try it or not?"

n a har sharestonistics		k-cook pinto
Respondent characteristics	Would try	Woul
	<u> </u>	ercent
.S. total	49	
ommunity size:	45	
Metro areas1 million and over	45	
Other metro	50	
Nonmetro	52	
omemaker's education:		
Grammar school or less	47	
Some high school	57	
High school graduate	45	
Some college or more	49	
Region:	70	
Northeast	39	
North Central	50	
South	55	
West	49	
domemaker's age:	45	
Under 25	47	
25-34	46	
35-44	46	
45-64	54	
65 and over	43	
Family income:		
Under \$6,000	50	
\$6,000-\$9,999	49	
\$10,000-\$14,999	46	
\$15,000 and over	51	
Family size:		
1-2 members	48	
3 members	50	
4 members	46	
5 or more members	51	
Family composition:		
Adults only	48	
Have children under 20	49	

Reasons	
amily member(s) doesn't like or use pinto beans	
on't like or use beans, bean products in general	
on't like or use frozen foods; prefer other form	
nste Would not like taste (unspecified) Would not taste fresh; artificial taste Other taste mentions	
ever ate pinto beans; not familiar with them	
ay cause digestive problems	t i
not prepare dishes suggested	
on't like to try new products	
isagree with cooking time	
pesn't sound appealing, appetizing	:
ould be too expensive	
ould be fattening; high in calories, starchy	
ould not be nutritious	<u> </u>
ot enough information; description too vague	
ther mentions	
	į į
ases	
verage responses per case	
	<u> </u>

U.

Convenience
Quick to prepare
Easy to prepare
Easy to store; space saver
Would have on hand if needed
Convenient (unspecified)

Can be used for specific dish or dishes

Would be nutritious

Would not be too expensive

Could be used in many ways; versatile product

Family members like or use pinto beans in particular

Like to try new products

Like or use beans or bean products in general

Taste

Would like the taste (unspecified) Would taste like fresh

Would add variety to diet

Sounds appealing, appetizing

Like frozen foods

Other mentions

Cases

Average responses per case



ou think you would use it regularly or just once in a while?" (Asked only of respond hey would try quick-cooking frozen pinto beans.) How sure How oft

Quite A little

No

Ů.

a

n

ì

ı

ı

Regularly Once i

Absolutely

	<u>sure</u>	sure	doubtful	answer		a whil
			·	Percent		
, total	31	52	61	I	36	63
nunity size:						
etro areas 1 million and over	36	46	17	1	36	63
ther metro	29	5.5	16	*	35	64
onmetro	28	55	15	1	37	62
emaker's education:	1					
rammar school or less	31	46	22	1	38	61
bme high school	36	50	14	ñ	20	61

Respondent characteristics

gh school graduate

me college or more

on: rtheast

uth

-34

-44

-64

and over

ly income: dor \$6,000

,000-\$9,999

ly size: 2 members

members

mombors

0,000-\$14,999

5,000 and over

or more members

ly composition: ults only

vo children under 20

Less than 1 percent.

st

orth Central

maker's age: der 25

Question 10a: "Here is a brief description of a new product product was available would you try it or not?"

Respondent characteristics U.S. total	_	Woul		
	_			
	[Percent		
	49			
Community size:				
Metro areas1 million and over	48			
Other metro	51			
Nonmetro	48			
Homemaker's education:				
Grammar school or less	51			
Some high school	52			
High school graduate	46			
Some college or more	51			
Region:				
Northeast	48			
North Central	51			
South	49			
West	50			
Homemaker's age:				
Under 25	47			
25-34	46			
35-44	47			
4 5-64	56			
65 and over	44			
Family income:	.,			
Under \$6,000	46			
\$6,000-\$9,999	55			
\$10,000-\$14,999	48			
\$15,000 and over	49			
Family size:	15			
1-2 members	48			
3 members	50			
4 members	51			
5 or more members	50			
Family composition:	}			
Adults only	49			
Have children under 20	49			

Reasons

Prefer using fresh vegetables; prefer fresh for cooking

Taste

Processing causes loss of flavor; changes taste Would not taste fresh; artificial taste Would not like taste (unspecified)
Other taste mentions

Don't like or use dehydrated foods; prefer other form

Would not be nutritious

Would be too expensive

Doesn't sound appealing, appetizing

No advantage over other forms; no need for this kind of product

Don't understand or trust explosion-puffed process

Don't like to try new products

Texture

May contain undesirable preservatives, additives, chemicals

All or some family members would not eat it

Don't like or use or eat potatoes

Other mentions

Don't know or no answer

Cases

Average responses per case

of respondents who said they would try explosion-puffed potato

Reasons

Convenience
Quick to prepare
Easy to prepare
Easy to store; space saver
Would keep well; would not spoil
Easy to transport
Convenient (unspecified)

Like to try new products

Taste
Would like the taste (unspecified)
Would taste like fresh
Other taste mentions

Would like appearance (e.g., color, shape)

Could be used in specific dish or dishes

Would be nutritious

Could be used in many ways; versatile product

Sounds appealing, appetizing

Would have on hand if needed

Like or use or eat potatoes

Would not be too expensive

Would be no waste; could prepare amount needed

Other mentions

Cases



whome about onto the		1				7	
ndent characteristics	Absolutely	Quite	A little	No	Regularly	Once in	N
	sure	sure	doubt ful	answer	,	a while	ans
				Damoont			
				Percent	<u></u>		
1	35	47	18	*	41	58	
•	1						
size:		.,	• •		• 4	- 4	
reas1 million and over	40	41	17	1 0	44 38	54 61	
otro	32 30	50 51	19 19	0	38 40	60	
PO	30	91	15	v	70	00	
's education:	1						
school or less	28	51	21	0	35	65	
gh school	34	44	20	2	39	60	
hool graduate	37	47	16	*	46	53	
llege or more	35	48	17	0	39	60	
	37	47	14	1	37	61	
ist Central	37	46		ō	42	57	
Jentral	33	49		*	42	58	
	30	45		0	40	60	
ı	\						
r's age:	1 33	46	13	0	47	53	
25	22 38	66 43		0	45	54	
	38	45		0	42	58	
	37	47		ĭ	41	57	
over	36	41		ī	28	72	
OVUE							
ncome:		40	17	0	42	58	
\$6,000	35	49 44		0 0	4 2 3 4	65	
-\$9,999	38 31	44 52		1	49	50	
0-\$14,999	34	43		1	34	63	
0 and over	3"	٠,٠		-			
izo:					7.0		
mbors	37	44		0	38	62 53	
ers	36	46		0 2	47 44	53 53	
ors	37	43		1	36	63	
wore mombers	26	55	10	•		-	
composition:							
composition: s only	37	42		*	38	62	
children under 20	32	51	1 16	1	43	56	
it I porgant							
than 1 percent.							

How sure

ndent characteristics

How often

Question lla: "Here is a brief description of a new product product was available would you try it or not?"

Respondent characteristics	Instant bea			
Respondent characteristics	Would try	Woul		
		ercent		
U.S. total	28			
Community size:	28			
Metro areas1 million and over	29			
Other metro	26			
Nonmetro				
Homemaker's education:	28			
Grammar school or less	28			
Some high school	27			
High school graduate	28			
Some college or more				
Region: Northeast	19			
North Central	32			
South	27			
West	37			
Homemaker's age:				
Under 25	29			
25-34	29			
35-44	33			
45-64	27			
65 and over	21			
Family income:				
Under \$6,000	29			
\$6,000-\$9,999	25			
\$10,000-\$14,999	28			
\$15,000 and over	29			
Family size:				
1-2 members	25			
3 members	29			
4 members	31			
5 or more members Family composition:	30			
Adults only	24			
Have children under 20	24			
wave cuttaten minet 50	31			

Reasons	υ
not use bean dip or refried beans, bean soup	
't like or use powdered foods; prefer other form	
te Would not like taste (unspecified) Would not taste fresh; artificial taste Wither taste mentions	
't like or use beans or bean products in general	
sn't sound appealing, appetizing	
cause digestive problems	
ld prefer to make own bean dip or refried beans bean soup	
or some family members would not eat it	
't like to try new products	
ture Ould be mushy, soft Yould be dry, sticky, powdery	
ld be fattening; high in calories, starchy	
ald not be nutritious	
ld be too expensive	
contain undesirable preservatives, additives	
bts about refried beans; don't know what they are	
ner mentions	
ses	
erage responses per case	
	<u> </u>

Question llc: "What is it about this product idea that appe of respondents who said they would try instant beam dip po				
Reasons				
Convenience Quick to prepare Easy to prepare Would have on hand if needed Easy to store; space saver Convenient (unspecified) Would keep well; would not spoil				
Could be used for specific dish or dishes				
Like to try new products				
Could be used in many ways; versatile product				
Taste Would like the taste (unspecified) Other taste mentions				
Like or use beans or bean products in general				
All or some family members would eat this product				
Would not be too expensive				
Would be no waste; could prepare amount needed				
Other mentions				

Cases

you think you would use it regularly or just once in a while?" (Asked only of response they would try instant bean dip powder.) How sure How Respondent characteristics Regularly Onc Absolutely Quite A little Nο sure sure doubt ful answer a. w Percent ı HS, total Community size:

Guestions 11d,e: "How sure are you that you would try it?" "Assuming the product is

Metro areas--1 million and over Į Other metro Nonmetro Homemaker's education: Grammar school or less Some high school illeh school graduate n Some college or more Region: Northeast North Contral South **West**

Homemaker's age: n Under 25 25-34 35-44 45-64 6S and over

Family income:

Under \$6,000 \$6,000-\$9,999 n \$10,000-\$14,999 \$15,000 and over

family size:

1-2 members 3 members

4 members

5 or more members

family composition:

Adults only

* Less than 1 percent.

Have children under 20 '

respondents who said they would	try bean powder.)
	U.S. total
Response	Proference
	Fortified with protein
	Percent
Yes	85
No	13
No answer	2
	Number
Cases	367

Respondent characteristics	Explosion-puffed carrots			
	Would try	Would not try		
		Percent		
otal	35	64		
ity size: o areasl million and over r metro	37 37 30	63 63 69		
etro ker's education: mar school or less high school school graduate college or more	37 38 34 35	62 62 66 65		
: heast h Central h	35 38 32 38	64 62 68 62		
ker's age: er 25 64 64 64 and over	35 30 34 39 35	64 69 66 61 64		
income: er \$6,000 000-\$9,999 000-\$14,999 ,000 and over	35 36 35 36	65 64 65 63		
v size: members embers embers r more members	36 36 36 33	64 64 64 66		
y composition: lts only e children under 20	36 35	64 65		

Ouestion llb: "Why doesn't this product appeal to you?" who said they would not be willing to try explosion-puffed Reasons Prefer using fresh vegetables in preparation of meals (unspecified) Taste Would not taste fresh; artificial taste Would not like taste (unspecified) Tasteless, flat, bland Other taste mentions Don't like or use dehydrated foods; prefer other form Would not be nutritious No advantage over other forms; no need for this kind of product Don't understand or trust explosion-puffed process Doesn't sound appealing, appetizing Don't like or use carrots Would be too expensive Dislike texture; would not have texture of fresh carrots Don't like to try new products All or some family members would not eat it May contain undesirable preservatives, additives Other mentions Don't know or no answer

ſA

Cases

	Perc
nvenience Quick to prepare Easy to prepare Easy to store; space saver Would keep well; would not spoil Would have on hand if needed Convenient (unspecified) Easy to transport	76
ke to try new products	23
ste Would taste like fresh Would like the taste (unspecified) Other taste mentions	22
ıld like appearance	16
kture	8
ald be nutritious	8
uld be used in many ways; versatile product	5
ald not be too expensive	4
ald be no waste; could prepare amount needed	3
unds appealing, appetizing	3
ke or use carrots	2
or some family members would eat this product	1
ner mentions	6
	Numb

ses

erage responses per case

Reasons

U.S.

Questions lld,e: "How sure are you that you would try it?" "Assuming t you think you would use it regularly or just once in a while?" (Asked they would try explosion-puffed carrots.)

		How s	sure	
Respondent characteristics	Absolutely sure	Quite sure	A little	No answer
				Percen
.S. total	31	49	19	1
Community size:				
Metro areas1 million and over	30	48	20	2
Other metro	32	50	18	1
Nonmetro	33	48	19	0
omemaker's education:				
Grammar school or less	33	49	19	0
Some high school	32	48	18	1
High school graduate	36	43	20	1
Some college or more	24	57	18	2
Region:				
Northeast	37	45	15	3
North Central	31	49	20	0
South	34	48	16	1
West	18	55	26	0
lomemaker's age:				
Under 25]. 19	52	27	2
25-34	28	46	25	1
35-44	23	59	18	0
45-64	41	42	15	2
65 and over	31	52	17	0
Samily income:				
Under \$6,000	33	48	19	0
\$6,000-\$9,999	32	48	19	1
\$10,000-\$14,999	29	50	19	2
\$15,000 and over	31	48	19	2
Pamily size:				
1-2 members	33	47	20	*
3 members	37	47	14	2
4 members	31	46	22	1
5 or more members	23	57	19	1
Family composition:				
Adults only	35	46	19	*
Have children under 20	, ~~			

^{*} Less than 1 percent.

Respondent characteristics	Frozen bean salad					
	Would try	Would not try				
	<u>Percent</u>					
otal	43	57				
ity size:						
areas1 million and over	41	59				
metro etro	45	55 50				
tro ter's education:	42	58				
har school or less	41	F.0				
high school	41	59 50				
school graduate	41 40	59 60				
college or more	50	60 50				
,	30	50				
east	38	62				
Central	46	54				
	42	58				
	47	53				
er's age:	1	33				
25	39	61				
	43	5 <i>7</i>				
	47	53				
	46	54				
d over	35	65				
income:]	~~				
\$6,000	41	59				
0-\$9,999	46	54				
00-\$14,999	41	59				
00 and over	48	52				
size:		* -				
embers	41	59				
bers	43	57				
bers	43	57				
more members	47	53				
composition:						
sonly	42	58				
children under 20	44	56				

Frozen bean salad

Don't like this number of different beans being mixed together

Don't like or use particular beans mentioned

Don't like bean salads

Taste

Would not like taste (unspecified)
Would not taste fresh
Tasteless, bland
Other taste mentions

Prefer to make own salads rather than purchase pre-mixed product

Don't like or use frozen food; prefer other form

Don't like or use beans or bean products in general

May cause digestive problems

Would be too expensive

All or some family members would not eat it

Doesn't sound appealing, appetizing

Dislike texture

Don't like to try new products

Would be fattening, high in calories, starch

Might be watery when thawed

Would not be nutritious

Other mentions

Don't know or no answer

Cases

Reasons	U.:
	<u>P</u>
nvenience Quick to prepare Easy to prepare Would have on hand if needed Easy to store; space saver Convenient (unspecified)	54
ke or use variety of beans included	2.
ke bean salad	2
ke to try new products	1
ste Would like the taste (unspecified) Other taste mentions	1
ould be nutritious	
ke or use beans or bean products in general	ļ
ounds appealing, appetizing	
conomical; would not have to buy several types of beans	
ould not be too expensive	
ll or some family members would eat this product	
ould be no waste; could prepare amount needed	
ould be used in many ways; versatile product	
ther mentions	
	, j
ases as a second of the second	
verage responses per case	

Questions 12d,e: "How sure are you that you would try it?" "Assumin you think you would use it regularly or just once in a while?" (As they would try frozen bean salad.)

	How sure				
Respondent characteristics	Absolutely sure	Quite sure	A little doubtful	No answ	
	******			Perc	
J.S. total	34	50	14	2	
Community size:		4.7	1.0	7	
Metro areas1 million and over	38	43	16	3	
Other metro	32	53	12	2	
Nonmetro	32	53	13	3	
lomemaker's education:	1		1.7	4	
Grammar school or less	26	57	13 10	2	
Some high school	46	41 47	13	1	
High school graduate	39	53	13 17	3	
Some college or more	27	33	17	3	
Region:	3.5	۲.	1 7	,	
Northeast	35	52	13	1	
North Central	35	43	20	2	
South	34	54	. 8	3	
West	31	51	13	5	
Homemaker's age:					
Under 25	22	47	27	4	
25 - 34	27	54	16	3	
35 - 44	43	44	11	2	
45-64	37	50	10 15	3 1	
65 and over	31	53	12	1	
Family income:					
Under \$6,000	33	52	11	4	
\$6,000-\$9,999	34	51	13	3	
\$10,000-\$14,999	34	47	17	1	
\$15,000 and over	37	49	13	1	
Family size:				_	
1-2 members	36	47	14	2	
3 members	35	53	11	1	
4 members	28	53	15	3	
5 or more members	34	52	12	3	
Family composition: Adults only Have children under 20	37 32	47 52	14 13	3 2	

	Preference	U.S.
		Per
ould prefer		
ould not prefer		
o answer		ļ
		Nur
ases		

Respondent characteristics	Tomato v			
•	Would try	We		
	<u>[</u>	erce		
U.S. total	57			
Community size:				
Metro areas1 million and over	54			
Other metro	59			
Nonmetro	57			
Homemaker's education:	_			
Grammar school or less	58			
Some high school	63			
High school graduate	53			
Some college or more	59			
Region:				
Northeast	50			
North Central	61			
South	59			
West	54			
Homemaker's age:				
Under 25	56			
25-34	55			
35-44	57			
45-64	62			
65 and over	47			
Family income:				
Under \$6,000	53			
\$6,000-\$9,999	59			
\$10,000-\$14,999	60			
\$15,000 and over	56			
Family size: 1-2 members				
	56			
3 members 4 members	55			
5 or more members	58			
Family composition:	60			
Adults only				
Have children under 20	56 58			

Reasons	υ . s.
	<u>Per</u>
efer using fresh tomatoes for salads; would not use canned	34
ste Would not taste as good as fresh tomatoes; artificial Would not like taste (unspecified) Other taste mentions	33
slike texture; would not have texture fresh tomatoes, soft	18
uld be too expensive	14
n own tomatoes	7
advantage over other forms; no need for this type of product	5
ould not be nutritious	3
ound can inconvenient; waste; leftovers	3
on't like or use canned tomatoes	2
pesn't sound appealing, appetizing	2
on't like to try new products	2
iet or health reasons	I
ther mentions	10
on't know or no answer	1
	Nur
ases	
verage responses per case	
	<u> </u>

Convenience

Easy to prepare
Would have on hand if needed
Easy to store; space saver
Quick to prepare
Would keep well; would not spoil
Convenient (unspecified)

Taste

Would taste like fresh tomatoes
Would taste better than out-of-season fresh tomatoes
Would like the taste (unspecified)
Other taste mentions

Available year-round in stores; could use when fresh not available

Would not be too expensive; would be cheaper

Could be used in salads

Would be cheaper than fresh tomatoes that are out of season

Like or use tomatoes

Like to try new products

Could be used in many ways; versatile product

Would like appearance (e.g., color, shape)

Texture

Would be nutritious

Would be no waste; could prepare amount needed

Sounds appealing, appetizing

Other mentions

Cases

estions 12d,e: "How sure are you that you would try it?" "Assuming the product is uld try tomato wedges.)

they would try tomato wedges.						
		How sure				
Respondent characteristics	Absolutely sure		A little doubtful		Regularly	Once a wh
				Percent		
5. total	46	44	8	2	53	4
zunity size: Aetro areasl million and over Other metro Conmetro	49 48 37	39 43 52	10 7 8	2 2 3	51 57 47	4 4
medaker's education: Gracmar school or less Grac high school High school graduate Grac college or more	42 49 47 44	41 43 43 46	13 5 7 9	4 3 2 1	49 60 53 50	4 3 4 5

ortheast orth Central outh emaker's age: nder 25 5-34 35-44 15-64 5 and over ily income: Inder \$6,000

ome college or more

ion:

6,000-\$9,999

ily size:

S members

| zembers

-2 members

idults only

10,000-\$14,999

15,000 and over

or more members

aily composition:

lave children under 20

Question 13a: "Here is a brief description of a new product product was available would you try it or not?"

Respondent characteristics	Explosion	-puffe
1	Would try	Woul
	P	ercent
U.S. total	36	
Community size:		
Metro areas1 million and over	33	
Other metro	39	
Nonmetro	35	
Homemaker's education:		
Grammar school or less	32	
Some high school	38	
High school graduate	36	
Some college or more	38	
Region:		
Northeast	37	
North Central	36	
South	37	
West	34	
Homemaker's age:		
Under 25	33	
25-34	38	
35-44	40	
45-64	37	
65 and over	29	
Family income:		
Under \$6,000	35	
\$6,000-\$9,999	38	
\$10,000-\$14,999	35	
\$15,000 and over	37	
Family size:		
1-2 members	35	
3 members	39	
4 members	37	
5 or more members	37	
Family composition:		
Adults only	35	
Have children under 20	1	
Have children under 20	37	

Number

838

1.28

responses per case

Question 13c: "What is it about this product idea that appe of respondents who said they would try explosion-puffed co

Reasons

Convenience
Quick to prepare
Easy to prepare
Easy to store; space saver
Would keep well; would not spoil
Would have on hand if needed
Easy to transport
Convenient (unspecified)

Would be a good snack

Taste

Would taste like fresh Would like the taste (unspecified)

Like to try new products

Would be no waste; could prepare amount needed

Would be nutritious

Like or use celery

Would be low in calories; good for dieting

Could be used in many ways; versatile product

Like or use dehydrated foods

Texture

Sounds appealing, appetizing

Available year-round in stores; not seasonal

Other mentions

Cases

think you would use it regular y would try explosion-puffed co	rly or just	once in	a while?	" (Aske	ed only of	responde
		How	sure			llow ofter
espondent characteristics	Absolutel Sure	i y 'Qui te isure	A little doubtful	No answer	Regularly	Once in
 				Percent		
total	31	51	16	1	40	59
nity size:						
ro areas1 million and over	40	48	12	0	43	57
er metro	25	53	20	2	36	62
metro	31	53	13	3	43	\$5
aker's education:						
Emar school or less	28	54	18	0	43	57
e high school	35	48	15	3	36	63
U						

ı

h school graduate

e college or more

theast th Central

aker's age:

th

t

er 25

and over y income:

er \$6,000

y size:

embers

embers

lts only

members

000-\$9,999

,000-\$14,999

,000 and over

r more members

y composition:

e children under 20

ions 13d,e: "How sure are you the think you would use it regularly would try explosion-puffed celes	or just once in a	t?" "Assuming t while?" (Asked	he product is sat only of responder
	How si	ure	flow ofter

Question 13a: "Here is a brief description of a new produc product was available would you try it or not?"

Respondent characteristics	Tomato powd			
	Would try	Would		
	<u>1</u>	ercent		
U.S. total	51			
Community size:				
Metro areas1 million and over	49			
Other metro	55			
Nonmetro	47			
Homemaker's education:				
Grammar school or less	41			
Some high school	52			
High school graduate	52			
Some college or more	58			
Region:				
Northeast	42			
North Central	50			
South	55			
West	58			
Homemaker's age:				
Under 25	64			
25-34	57			
35-44	49			
45-64	52			
65 and over	37			
Family income:				
Under \$6,000	44			
\$6,000-\$9,999	50			
\$10,000-\$14,999	56			
\$15,000 and over	55			
Family size:				
1-2 members	47			
3 members	51			
4 members	56			
5 or more members	57			
Family composition:	1			
Adults only	48			
Have children under 20	55			

non't like or use powdered foods; prefer other forms

Would not like taste (unspecified) Products made from powder (e.g., paste, sauce, juice) would not taste as good as products already available Other taste mentions

No need for this type of product; satisfied with existing product

Doesn't sound appealing, appetizing Don't like or use tomato products

Too much work to prepare

Would not be nutritious

Taste

Cases

Would be too expensive

Don't like to try new products

May contain undesirable preservatives, additives

Other mentions

Don't know or no answer

Average responses per case

97

Convenience

Easy to store; space saver
Easy to prepare
Would have on hand if needed
Quick to prepare
Would keep well; would not spoil
Convenient (unspecified)
Easy to transport

Could be used in many ways; versatile product

Could be used for specific dish or dishes

Would be no waste; could prepare amount needed

Less expensive; would not have to purchase other products

Like to try new products

Like or use tomato products

Taste

Would like the taste Other taste mentions

Like or use powdered foods

Sounds appealing, appetizing

Other mentions

Cases

dent characteristics		T	T			
Ment characteristics	Absolutely sure	Quițe sure	A little; doubtful;	No answer	Regularly	Once in a while a
				Percent		
	42	45	12	1	- 63	36
				•	00	JU
size: easl million and over	43	43	14	*	66	34
tro	41	45	12	2	61	37
	43	47	8	2	61	37
s education:						
school or less	42	45	12	1	57	42
h school	47	46	7	1	68	31
ool graduate	43	41	14	3	63	34
lege or more	38	48	13	l	61	39
t	45	40	14	1	60	70
ntral	45	40	15	1 1	60 64	39 35
····	39	49	10	2	64	35 34
	41	49	9	1	61	38
s age:						
	29	60	11	0	57	43
	40	42	16	2	62	36
	42	46	12	0	70	30
	47	41	11	2	62	36
ver	41	44	10	l	59	40
ome: ,000	45	42	11	2	6.1	77
,000 9,999	45	42	11	2	61	37 30
\$14,999	41	43 44	11 14	l l	60 67	39 32
and over	39	48	12	1	62	36
e:	1					
ers	42	44	12	1	61	38
5	37	48	13	2	57	41
s	44	42	12	2	70	29
e members	44	46	10	1	64	35
position:	1				-	_
nly	44	42	13	2	59	39
ldren under 20	. 41	47	11	1	65	34
han 1 percent.						
- porcone.						

How sure

How often

Question 13c: "What is it about this product idea that appea of respondents who said they would try tomato powder.)

Reasons

Convenience Easy to store; space saver

Easy to prepare

Would have on hand if needed Ouick to prepare

Would keep well; would not spoil Convenient (unspecified) Easy to transport

Could be used in many ways; versatile product

Could be used for specific dish or dishes

Would be no waste; could prepare amount needed

Less expensive; would not have to purchase other products

Like to try new products

Like or use tomato products Taste

> Would like the taste Other taste mentions

Like or use powdered foods Sounds appealing, appetizing

Other mentions

Cases

		How	sure		i	How ofter	n
characteristics	Absolutely sure	Qui țe sure	A little doubtful	No answer	Regularly	Once in a while	an
				Percent			
	42	45	12	1	63	36	
:	47	4.7	1.4	*		7.4	
-1 million and over	43	43	14		66	34	
	41 43	45 47	12 8	2 2	61 61	37	
	43	47	0	4	0.1	37	
ucation:							
ol or less	42	45	12	1	S 7	42	
hool	47	46	7	1	68	31	
graduate	43	41	14	3	63	34	
or more	38	48	13	1	61	39	
	-		=			-	
j	45	40	14	1	60	39	
1	45	40	15	1	64	35	
	39	49	10	2	64	34	
	41	49	9	1	61	38	
	Į						
e:							
	29	60	11	0	\$7	43	
	40	42	16	2	62	36	
	42	46	12	0	70	30	
	47	41	11	2	62	36	
	44	44	10	1	59	40	
	45	42	11	2	61	37	
9	44	43	11	ì	60	39	
999	41	44	14	ī	67	32	
over	39	48	12	1	62	36	
	42	44	12	1	61	38	
	37	48	13	2	57	41	
	44	42	12	2	70	29	
mbers	44	46	10	1	64	35	
tion:	44	42	17	1	20	70	
n under 20	44 41	42 47	13 11	2 1	59 65	39	
n under 20	41	47	11	1	05	34	

1 percent.

Respondent characteristics	Have	Ha s
		Рe
U.S. total	77	
Community size:		
Metro areas1 million and over	77	
Other metro	.77	
Nonmetro	78	
Homemaker's education:]	
Grammar school or less	72	
Some high school	79	
High school graduate	75	
Some college or more	83	
Region:		
Northeast	75	
North Central	81	
South	76	
West	77	
Homemaker's age:	1	
Under 25	69	
25-34	79	
35-44	80	
45-64	80 72	
65 and over	/2	
Family income:	72	
Under \$6,000	72	
\$6,000-\$9,999	77 80	
\$10,000-\$14,999 \$15,000,and awar	ſ	
\$15,000 and over Family size:	83	
1-2 members	76	
3 members	78	
4 members	79	
5 or more members	\ ··-	
Family composition:	79	
Adults only	76	
Have children under 20.	78	
Grandent mitter an	, , ,	

	'	Percer
eady to serve no need to add water	91	92
rozen concentrate iust add water	5	4
stant powder ust add water	3	3
answer	1	*
		Number
ses	2,600	2,011
* Less than 1 percent.		

Form

U.S. total

Have

served

Contents	U.S. total	S
]
The same amount of vitamins contained in the product on the market now	52	
An added amount of vitamins to supply a day's vitamin needs in an 8-ounce glass	45	
No answer	2	
Cases	2,600	· !

	,	Percent
in color, t not clearlike e product on the market now	87	88
in color, but earlike cranberry juice	11	11
answer	1	1
		Number
es	2,600	2,011
	<u> </u>	

Appearance

U.S. total Have served

Contents	U.S. total	
The same amount of calories contained in the product on the market now	71	
Fewer calories than in the product on the market now	19	
More calories than in the product on the market now	8	
No answer	2	
Cases	2,600	

Respondent characteristics	Have bought	Have
	Perce	ent -
total	77	2
unity size:		
tro areasl million and over	82	1
her metro	80	2
nmetro	64	
maker's education:	1	
ammar school or less	72	2
me high school	76	2
gh school graduate	77	2
me college or more	82	1
on:		
rtheast	82	1
rth Central	71	2
uth	76	2
st	84	1
maker's age:		
der 25	69	3
- 34	83	1
- 4 4	81	1
-64	79	2
and over	68	3
ly income:		_
der \$6,000	69	3
,000-\$9,999	77	2
0,000-\$14,999 5,000 and over	81]
5,000 and over	85	1
ly size:		_
2 members	73	2
members	77	2
members	83	1
or more members	82	1
ly composition:	1	-
ults only	74	2
ve children under 20	80	2

Can or freeze own tomatoes

Prefer to use fresh tomatoes

Taste

Doesn't taste as good as fresh Don't like the taste (unspecified) Too much acid Tinny taste; taste like container Too bitter

Prefer to use other tomato products for cooking

Don't use or cook with tomatoes; use only occasionally

All or some family members would not eat it

Too expensive

Texture is too soft, mushy

Other mentions

Cases

Convenience

Easy to prepare

Can keep on hand when needed

Easy to store; space saver Would keep well; would not spoil

Quick to prepare

Convenient (unspecified)

Use for specific dish or dishes

Cheaper than fresh tomatocs

Taste

Like the taste (unspecified)

Tastes better than out-of-season fresh tomatoes Other taste mentions

Available year-round in stores; not seasonal

Use canned for cooking

Can be used in many ways; versatile product

Cheaper than fresh tomatoes that are out of season

No waste; can prepare amount needed

No need to add seasoning; already seasoned

Nutritious

Like appearance (e.g. color, shape)

Texture

Other mentions

Cases

Nothing disliked

Taste

Doesn't taste like fresh tomatoes Too much acid Tinny taste; taste like can Tasteless, bland Too bitter, sour Dislike the taste (unspecified) Other taste mentions

Waste materials in cans

Cans contain too much juice, water--not enough tomato

Cannot be used in salads

Texture is too mushy, soft

Quality varies among brands

Appearance not appetizing, appealing

Not nutritions

Other mentions

Don't know or no answer

Cases

U.S. total Community size: Metro areas1 million and over Other metro Nonmetro Homemaker's education: Grammar school or less Some high school High school graduate Some college or more Region: Northeast North Central	75 73 73 82	- <u>Percent</u> - 15
Community size: Metro areas1 million and over Other metro Nonmetro Homemaker's education: Grammar school or less Some high school High school graduate Some college or more Region: Northeast	73 73	16
Metro areas1 million and over Other metro Nonmetro Homemaker's education: Grammar school or less Some high school High school graduate Some college or more Region: Northeast	73	
Other metro Nonmetro Homemaker's education: Grammar school or less Some high school High school graduate Some college or more Region: Northeast	73	
Nonmetro Homemaker's education: Grammar school or less Some high school High school graduate Some college or more Region: Northeast		
Homemaker's education: Grammar school or less Some high school High school graduate Some college or more Region: Northeast	82	16
Grammar school or less Some high school High school graduate Some college or more Region: Northeast		9
Some high school High school graduate Some college or more Region: Northeast		10
High school graduate Some college or more Region: Northeast	80	10
Some college or more Region: Northeast	78	14
Region: Northeast	74 72	16
Northeast	/2	17
	74	14
NOTTH CENTERAL	75	15
South	78	14
West	70	18
Homemaker's age:		
Under 25	65	19
25-34	74	1 5
35-44	77	14
45-64	76	15
65 and over	75	14
Family income:		
Under \$6,000	75	14
\$6,000-\$9,999	78	13
\$10,000-\$14,999 \$15,000 and aven	76	15
\$15,000 and over Family size:	71	17
1-2 members	72	17
3 members	72 73	17 16
4 members	74	14
5 or more members	82	11
Family composition:	02	11
Adults only	73	17
Have children under 20	77	13

only if reported buying canned tomatoes in the 12 months viewing.)

		L			<u> </u>	
					- Percent	
U.S. total	72	68	62	57	56	5
Community size:						
Metro areas1	-					_
million and over	71	62	67	54	55	5
Other metro	72	71	60	59	5 6	5
Nonmetro	73	76	54	58	5 9	5
Homemaker's education:						
Grammar school or less	73	82	52	64	40	5
Some high school	71	74	57	57	50	5
High school graduate	71	64	62	56	58	4
Some college or more	72	63	69	52	66	6
Region:	Ì					
Kortheast	62	52	76	49	53	5
North Central	74	77	57	56	63	6
South	76	78	50	65	50	5
West	75	62	70	52	62	5
Homemaker's age:						
Under 25	64	57	62	55	51	4
25 - 34	71	63	69	48	61	4
35-44	74	64	68	58	59	S
45-64	74	76	61	62	59	5
65 and over	68	72	45	55	42	6
Family income:	-					
Under \$6,000	72	74	52	62	44	5.
\$6,000-\$9,999	72	70	62	59	57	5
\$10,000-\$14,999	73	67	63	55	62	5
\$15,000 and over	70	61	73	51	64	5
Family size:	-					
1-2 members	71	69	55	59	52	S
					27	_

Respondent

3 members

4 members

5 or more members

Have children under 20

Family composition: Adults only

characteristics

Si

S

5(

Meat

Stews | Soups | Sauces | loaf | Casseroles | dis

y size:							
areasl	; 						
on and over	33	14	15	16	15	4	2 2 4
metro	26	23	18	14	13	4	2
ro	15	23	19	14	18	5	4
r's education:	ł						
r school or less	16	30	20	17	6	5	2
igh school	22	23	18	16	10	7	3 2
chool graduate	31	18	17	12	16	4	2
ollege or more	31	13	15	16	20	3	2
					_		_
ast	49	9	11	15	9	4	2 2
Central	15	24	17	17	21	3	
	16	29	21	13	10	7	4
	31	10	20	14	21	2	2
r's age:							_
25	26	18	15	13	19	6	2 2 3 2 2
	33	18	16	9	17	5	2
	33	15	16	10	19	5	3
	25	22	16	17	14	3	2
over	13	23	24	27	6	5	2
ncome:		27	20		0	-	
\$6,000	18	27	20	18	.8	5	3 3 2
1-\$9,999	26	19	18	15	14	4	3
0-\$14,999	30	18	15	12	19	4	2
0 and over	34	12	15	15	18	3	2
ize:							
mbers	20	21	18	20	13	4	2
ers	29	22	17	12	11	5	3
ers	35	13				3	.) 7
ore members			17	10	19		3 2
IOIO MUMDEIS	32	20	15	11	17	4	۷

Sauces | Soups |

27

20

32

21

18

18

16

20

10

Respondent

:omposition:

:hildren under 20

than 1 percent.

only

a l

characteristics

Side

----- Percent -----

Stews

19 17 15

dishes Casseroles loaf

15

12

17

3

Meat

4

Salads

2

111

months prior to interviewing.)

Products

Tomato sauce
Tomato paste
Fresh tomatoes

Tomato soup

Tomato juice

Tomato puree
Instant sauce mix

Other products

Nothing

No answer

Cases

Background information--relationships among characteristics used as standard cross

	Commu	Community size				s edu
Respondent characteristics	Metro areas 1 million and over	Other	Nonmetro	Grammar school or less	Some high school	Hi sch grad
				Percent		
U.S. total	38	41	21	17	17	3
Community size:						
Metro areas1	100			12	15	4
million and over	100	100		18	16	3
Other metro Nonmetro	1	100	100	24	22	3
Homemaker's education:		. *				
Grammar school or loss	27	43	30	100		
Some high school	33	40	27		100	
High school graduate	41	39	20			10
Some college or more	4.3	43	14			
Region:	48	43	9	16	16	4
Northeast	38	36	26	17	18	4
North Central	23	48	29	22	19	3
South West	52	34	14	10	13	3
Homemaker's ago:			•		• • •	
Under 25	36	40	24	4	18	4
25-34	41	42	17	3	16 13	4
35-44	41	40 43	19 19	12 20	13 18	3
45-64	38 28	4.5 4.1	31	20 41	19	1
65 and over	28	41	31	41	1.5	•
Family income:	26	42	32	36	23	2
Under \$6,000	34	42	23	16	19	-
\$6,000-\$9,999	12	42	25 16	7	16	
\$10,000-\$14,999 \$15,000 and over	52	38	10	3	8	;
Family sizo:	Ì					
1-2 members	36	41	23	24	17	
3 members	37	45	18	13	17	

4 members

Adults only

5 or more members Family composition:

Have children under 20

^{1/} Percentages may add to loss than 100% because some characteristics were not ascertained for some respondents.

Background information--relationships among characteristics used as sta

Respondent		Region						
characteristics	North- east	North Central	South	West	Under 25	25-		
					Percent			
U.S. total	24	29	31	16	10	1		
Community size:								
Metro areas1	30	29	20	21	9	2		
million and over	25	29 25	37	13	9	1		
Other metro	10	35	44	11	11	î		
Nonmetro	10	33	1,11	1.		_		
Homemaker's education:								
Grammar school or less	21	29	41	9	2			
Some high school	22	31	35	12	10	1		
High school graduate	27	30	28	15	11	2		
Some college or more	23	24	30	23	12	-		
Region:								
Northeast	100				6	2		
North Central	-	100			9	1		
South	Į.		100		12	1		
West	Ì			100	12	Ì		
Homemaker's age:								
Under 25	15	25	41	19	100			
25-34	28	29	29	14		10		
35-44	23	33	28	16				
45-64	24	26	33	17				
65 and over	24	30	34	12				
Family income:								
Under \$6,000	19	26	41	14	10			
\$6,000-\$9,999	22	31	3.3	14	15			
\$10,000-\$14,999	28	29	28	15	7			
\$15,000 and over	26	29	25	20	5			
Family size:								
l-2 members	23	28	33	16	9			
3 members	27	27	33	13	17	:		
4 members	22	29	30	19	10			
5 or more members	24	30	31	15	3			
Family composition:								
Adults only	24	28	33	15	7			
Have children under 20	23	29	32	16	12			
				-				

^{1/} Percentages may add to less than 100% because some characteristic were not ascertained for some respondents.